DOMINION ENERGY VIRGINIA RFP FOR DEVELOPMENT ASSET ACQUISITIONS & POWER PURCHASE AGREEMENTS
FREQUENTLY ASKED QUESTIONS

NOTE: This is intended as a resource for commonly asked high level questions on the RFP process. Please email DEVCleanEnergyRFP-Acquisition@dominionenergy.com or DEVCleanEnergyRFP-PPA@dominionenergy.com with more specific questions.

#	Solicitation	Topic	Question	Response
1	PPA	General	Where can I find information about the CE PPA RFP, Annual REC RFP and Quarterly Geothermal REC RFP (Register and access additional information through the link provided in response)?	PowerPro Portal
2	Both	General	Do we need to execute a new NDA (Confidentiality Agreement or CA) for this process?	Dominion requires new NDA agreements for each RFP cycle. The same NDA can be utilized for the Acquisition and PPA. For acquisition projects, the company will evaluate and consider an NDA recently signed within the last year.
3	Both	General	Can you use the same Intent to Bid form for the PPA and Acquistion RFP? Can a bidder submit a proposal for a project not referenced in a submitted intent to bid?	There is a separate Intent to Bid form for Acquisition Proposals and PPA Proposals. Bidders who have submitted Intent-to-Bid forms and/or executed a Confidentiality Agreement may submit proposals for projects not listed on the Intent-to-Bid form as it is non-binding. We prefer that Bidders send us a revised Intent-to-Bid form.
4	Acquisition	General	Are there Acquisition Intent to Bid and Proposal due dates?	No. Development proposals are accepted on a continuous basis throughout the year for resources that meet the stated Acquisition RFP scope and requirements. Refer to the Acquisition RFP Scope document for more detail.
5	Both	Storage	The requirements noted in your "2024 Solar/Onshore Wind/Storage RFP - Lithium-ion BESS Spacing and Firewall Supplement" appear to exceed and/or exclude the results of the BESS system level testing done in compliance with the UL9540A testing, as well as NFPA 855. Is this a correct understanding, and that these spacing and Balance of Plant requirements are in addition/exclusive of the recommendations from the results and engineering reports from a UL9540A test as performed by a NRTL?	The spacing and firewall requirements found in the "2024 Solar/Onshore Wind/Storage RFP - Lithium-ion BESS Spacing and Firewall Supplement" and applicable RFP Checklist are in addition to the results and engineering reports from a UL9540A test as performed by a NRTL.
6	Both	Environmental Justice	For EJ requirements, should bidders evaluate their site and the community it resides in based upon the local census block group, or the people within the 1-mile radius of the site as was the basis for the "DEQ EJ Screen+ Report" and the "2020-2024 ACS Report"?	While census block group data can be useful, their size varies based on population density and their boundaries (especially in rural areas) often extend well beyond the potentially affected environment typically expected from renewable energy projects. Dominion has established a 1-mile radius as an estimate for the area where any type of project impact is most likely to occur, and so Dominion considers bids based on community data for the 1-mile radius around the site. It should be noted, screening census data for the 1-mile area to identify EJ populations is only a first step. Developers should strive to get to know the community surrounding a site as much as possible, then plan a public involvement strategy using all available information. Ultimately, bidders need to explain in their submittal the overall approach to community outreach and engagement for a project (e.g., landowner and other one-on-one encounters, interactions, letters, community meetings, public hearings, feedback heard, efforts taken to resolve concerns where feasible, any CUP conditions adopted based on community feedback, etc.).
7	Both	General	Is it possible to get either a list or map of Dominion's distribution level substations in VA? The more detail (updated control room, transformer # and size, circuits, existing DG applications, etc.) the better, but even a simple name and GPS location would be a great start.	For security reasons Dominion Energy does not make detailed information about substations available to the public. However, there is a Hosting Capacity Tool that can be accessed through our website that may be useful: https://www.dominionenergy.com/projects-and-facilities/electric-projects/energy-grid-transformation/hosting-capacity-tool
8	Both	SharePoint Submission	Proposals must be submitted electronically via the SharePoint Site. Is the submittal process complete once we upload all the required documents to the correct folders?	Once you have uploaded a complete proposal to your dedicated SharePoint please send an email to the appropriate email box (Acquisition or PPA) found on the website and solicitation notifying us of the submission. Please refer to respective RFP Solicitation documents (Acquisition for PPA) for further guidance.
9	Both	Brownfield (Previously Developed Sites)	What would qualify as "administrative orders, consent decrees, or any US or Virginia environmental permits required for operation of the brownfield site" and "environmental land use, deed restrictions, covenants, and/or long term management plans"? Would issuance of a BFPP letter from VADEQ and/or acceptance into the VRP satisfy these requirements?	The intent is to capture any and all documentation related to the status, history, land use restrictions, and ongoing requirements related to the previously developed nature of the site from a legal and regulatory perspective. With that being said, the BFPP letter from VADEQ and/or acceptance into the VRP should be provided to address these requirements. Please be sure to also provide any additional documentation regarding the site as well.
10	Both	General	Is Dominion only looking at projects in Virginia for this RFP?	Yes
11	Both	General	How do I get questions about the RFP answered?	General questions can be directed to the email boxes referenced in the respective solicitation documents and on the website. A new executed Confidentiality Agreement will be needed before we can discuss in more detail the requirements of this RFP.
12	Both	General	If we intend to bid in both the Acquisition and PPA RFPs do we need to set up SharePoint access twice?	Yes. Each RFP has a separate SharePoint site.
13	Both	DER	What defines a contiguous location and can two or more small scale sites (DER) be sited on adjacent parcels?	A contiguous location would be a project located upon an unbroken expanse of land which may be comprised of one or many separate and/or subdivided properties. Two facilities located on adjacent or neighboring parcels is acceptable if the projects are not seeking to meet the 1% RPS Program Requirement of projects 1MW and smaller. Otherwise, the aggregate of the contiguously located projects cannot exceed 3MW.
14	Both	DER	Can three 1-MW sites be submitted on the same parcel?	Yes, a facility could potentially be constructed as 3 x 1MW generation sites. Be sure to carefully consider the interconnection access and equipment requirements for three distinct facilities.
15	Both	General	Does the solar project owner retain ownership of the renewable energy certificates?	During the term of the PPA or under an APA arrangement, the Company is entitled to the Environmental Attributes of the facility, to include renewable energy certificates. This is included in the "Scope" section of the respective RFP Documents (see website link to RFP documentation).

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16	Both	General	What should I do if I have an inquiry for services outside of the scope of the RFP?	We would like to invite your firm to pre-register as a Supplier in our Ariba system: **https://www.dominionenergy.com/suppliers/potential-suppliers** While we do not guarantee any award of work or participation in sourcing events from this pre-registration, it does help us get familiar with your company, capabilities and qualifications. Once you are in our system, our sourcing agents have the ability to search for Suppliers that suit their specific needs for any given service/materials. You may be contacted at a later time with further questions or details if your firm is selected to participate in a sourcing event. Please cut and paste the link above to Dominion's pre-registration page, and review our Supplier Code of Ethics document. Use "Join the Ariba network". Due to the increased volume of Suppliers interested with Dominion, please allow us to reach out to you if we have questions.
17	Both	General	If we submit a bid in the RFP and that bid gets selected, is there a penalty for withdrawing our bid or declining to move forward with the asset purchase?	The Company expects developers to honor their proposals and work in good faith to come to an executable transaction document if their proposal is selected.
18	Acquisition	General	Is Dominion considering rooftop projects for the Acquisition RFP?	The company is considering any and all projects, including rooftop, that meet the size and other requirements of the RFP.
19	Acquisition	General	Will Dominion Energy accept site control agreements known as "Option's to Own land" (purchase), where Dominion Energy would be required to buy the land if they chose to build the solar project, as opposed to the more common "Option to Lease?"	Dominion will accept "Options to Own Land" (purchase) for acquisition projects.
20	Both	General	Is there a fee to participate in the RFP?	There is no payment required to participate in either the Acquisition RFP or PPA RFP.
21	Both	General	Are out of state participants encouraged?	Yes. But please note that projects must be located in the Commonwealth of Virginia, and DER (distributed energy resources) projects must be located in Dominion Energy Virginia's service territory.
22	Acquisition	General	What is your preferred DC:AC ratio for solar projects?	Our preference would be DC:AC ratios above 1.25; preferably 1.3.
23	Both	General	Do you accept behind-the-meter proposals for either RFP?	We do not accept behind-the-meter acquisition proposals. The smaller distributed generation(DER) projects owned by the company will serve Dominion Energy Virginia customers and so must be in front of the customer meter. For PPAs, while distributed energy resource (DER) projects of less than 3 MWac are not eligible for net metering, they will be located behind-the-meter in the sense of being behind Dominion's load meters. Any utility-scale (greater than 3 MWac) PPAs will be in front of the meter and registered as PJM capacity resources.
24	Acquisition	General	What stage of development does Dominion prefer to acquire a project?	We typically acquire a project at "EPC- ready" /pre-NTP (notice to proceed) (i.e., fully informed and ready for an EPC RFP). In addition, within the scope of the acquisition RFP, Dominion will accept projects at that are 5MWac or less at mechanical completion.
25	Both	General	Are projects sited in Energy Communities preferred?	Yes - The IRA provides benefits for projects in Energy Communities. Those financial benefits pass directly to our customers and provide additional value to our customers in ensuring we deliver clean, reliable and affordable electricity.
26	Both	Environmental Justice	For the DEQ EJ Screen+ EJ report, is the 1-mile from the project boundary or from the POI?	Please use the project boundary.
27	Both	Site Control	Are there any alternatives to providing lease/land agreements to prove site control?	We ask that you demonstrate site control to the greatest extent possible. The better it is demonstrated, the more favorably the project will be evaluated.
28	Acquisition	General	How does Dominion evaluate the impact of evolving federal tax policies and tariff requirements on project costs and procurement for third party developer proposals?	Dominion treats changes to federal tax policy and tariffs as unplanned changes in law that may affect equipment pricing, delivery timing, and project economics. Actual impacts depend on requirements and rates in effect when equipment and materials are procured and delivered. In evaluating developer proposals, Dominion considers: Applicability and timing of then-effective statutes, regulations, and tariff schedules. Cost and schedule exposure, including lead times and delivery risk. Mitigation measures proposed by developers (e.g. domestic sourcing, qualified alternatives) Valuation and risk allocation, including change-in-law, price adjusters, and schedule relief as applicable. Developers should state assumed policy condition, quantify risks where practicable, and describe mitigation measures.
29	Acquisition	Storage	What is Dominion's view on acquiring BESS sites that have a planned co-located data center?	Energy storage that is co-located with another facility, must follow the conditions required in the RFP, with respect to setbacks, real estate land control, ability to interconnection.
30	Acquisition	Storage	For BESS storage projects. Does the recharge of the BESS need to done by solar or can this be done from the grid?	All BESS facilities, whether co-located or standalone, must have grid charging capabilities.
31	Acquisition	Storage	Does a BESS project have to be transmission interconnected or can it be interconnected at the distribution level?	BESS projects are accepted at both the Transmission and Distribution levels.
32	Acquisition	General	Does Dominion prefer VA developer or open to developers from others states? given the solar/BESS project is located in VA Dominion service territory. What are the preferences on the team qualification?	There are no preferences, but please note that regardless of company location, projects must be located in the Commonwealth of Virginia, and DER (distributed energy resources) projects must be located in Dominion Energy Virginia's service territory.
33	Acquisition	General	Does the RFP allow Build Transfer Agreement (BTA) proposals, and what qualifications must a developer meet to submit one?	Dominion welcomes the opportunity to review BTAs and this structure type is outlined in the scope of the RFP. To be considered, bidders submitting BTA proposals must provide the documentation outlined in the Acquisition Checklist
34	Acquisition	General	Can you define fully developed projects?	Fully developed projects are those that have completed all items outlined in the RFPs checklist.

Updated - September 17, 2026