



# EnergyShare®

**Faces of EnergyShare: A Decade of Impact and Empowerment** 

Celebrating 10 Years of Expanded Energy Assistance



Investment in People The Families We Help The Partners Who Make It Possible Community Outreach

**Partnerships** 

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# Celebrating 10 Years of Expanded Energy Assistance

While EnergyShare has been around for decades, this year marks the 10th anniversary of the program's expansion. In 2015, Senate Bill 1349 was passed by the Virginia General Assembly and signed into law by Governor Terry McAuliffe. Senate Bill 1349 was a transformational moment in Dominion Energy's longstanding commitment to supporting customers facing hardship. The legislation expanded the EnergyShare program into a comprehensive year-round solution to energy insecurity in the Commonwealth.

What began in 1982 as a modest heating assistance program evolved into a one-of-a-kind energy assistance program that has helped more than 945,000 individuals and families. No other program in Virginia delivers such a comprehensive and compassionate response to energy needs during times of hardship. With the passage of Senate Bill 1349, Dominion Energy reinforced its commitment by providing:

- Additional emergency bill payment assistance to families across the Commonwealth, including dedicated funding for military veterans and those living with disabilities;
- No-cost home weatherization to reduce energy usage and provide long-term, sustainable savings on customer bills; and
- Expanded education and outreach initiatives that focus on community awareness and access to available energy assistance programs.

Now, a decade after its expansion, we reflect not just on the numbers but on the people, stories, and communities behind them. From the homeowners who gain comfort and stability, to the skilled weatherization providers who deliver lasting improvements, to the partners who extend our reach — we proudly share the Faces of EnergyShare.



#### A Decade of Accomplishments

Since the expansion, EnergyShare has been a beacon of stability for individuals and families across Virginia.

- More than 171,300 individuals and families have benefited from bill payment assistance, including 12,400 military veterans and 12,200 individuals living with disabilities.
- More than 24,500 homes have received no-cost energy efficiency upgrades through the weatherization program making homes safer, healthier, and more affordable.
- Through more than 2,600 outreach events, we've reached more than 1.9 million people through in-person and virtual community interactions.

These accomplishments are not just community investments; they also reflect the deep relationships Dominion Energy has built through our partnerships with local non-profits, social service agencies, and certified contractors who support the weatherization program. Highlights 2015–2025 Program Years

**HOUSEHOLDS SERVED** 

195,800

**MILITARY VETERANS HELPED** 

12,400

INDIVIDUALS WITH DISABILITIES ASSISTED

12,200

HOMES WEATHERIZED

24,500

**OUTREACH EVENTS** 

2,600

**PEOPLE REACHED** 

1.9 million



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#### **EnergyShare's Investment in People**

EnergyShare is more than a program — it's a promise to stand beside our neighbors, meeting them where they are and helping them move forward with dignity, comfort, and hope. Funded primarily by Dominion Energy shareholders, along with donations from Dominion Energy employees and customers, the program exemplifies both impactful community investment and fiscal responsibility. Every dollar is carefully directed to ensure Virginia households get the most value, whether in the form of immediate relief or long-term energy savings.



Dominion Energy has committed \$13 million annually to EnergyShare through 2028. This investment translates into real, measurable outcomes:

- Bill payment assistance will help with any primary cooling or heating energy source. Electric, natural gas, propane, kerosene, oil and wood are all eligible. Customers may receive up to \$300 during the cooling season (June – September) and \$600 during the heating season (October – May).
- Weatherization will provide no-cost energy efficiency upgrades —including HVAC replacement, LED lighting, insulation, air sealing, ENERGY STAR appliances, and more — are available for eligible customers through a professional in-home energy audit.
- Hands-on outreach and education ensure Virginians understand their options and know where to turn when they need help.

#### 2024–2025 Program



We provide these numbers out of our commitment to transparency. But for us, the faces behind the numbers — the people who benefit from EnergyShare and those who make it possible — are the true heart of the program. Here are some of their stories.



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### The Faces of EnergyShare — The Families We Help

These are the Virginians at the heart of EnergyShare. Their homes are now safer. Their bills are lower. Their lives are more secure.

# A More Comfortable Home and a Brighter Future

Roger Long and his wife first learned about the EnergyShare program from their neighbor, Bill Walters — another grateful participant. Now retired and living on a fixed income, the Longs share their home with their two granddaughters, ages six and two.

Thanks to EnergyShare, their home is now safer, warmer, and more energy efficient. With attic insulation, a new HVAC system, and rooftop solar panels, Mr. Long says the difference is life changing. Their home maintains a steady, comfortable temperature — a significant improvement from previous conditions.

Most importantly, the improvements bring peace of mind as they care for their grandchildren. The Longs are relieved to know they will see long-term savings on their electric bills. EnergyShare did not just improve their home — it helped ease their financial burden and brought a little more comfort into their everyday lives.

#### An Old Home, a New Hope

Ruth Mitchell heard about the Dominion EnergyShare program from a flyer attached to her church's bulletin board. She waited to see if others received work in their homes at no cost and after they did, she contacted Atlantic Spray Systems to apply for the weatherization program.

Her husband, who had always taken care of the home, passed away five years ago. Since then, no repairs or updates had been made.

Living on a limited income, she has faced challenges keeping up with her bills. With the support of EnergyShare, some of that burden was lifted, giving her the opportunity to focus on getting back on track.

After the first day of work, including door sealing, she said she could already feel a difference, as air was no longer blowing in through the front door.

"Thank God for this program. There's a glimmer of hope." — Ruth Mitchell



Roger Long proudly standing in front of his brandnew HVAC system.



Ruth Mitchell in front of her home with Art Mowry of Atlantic Spray Systems after receiving weatherization for her home.

# "

I am incredibly grateful for the opportunity to participate in the [EnergyShare program]. This experience has been remarkable, and the money-saving benefits have greatly enriched my life. I have noticed a significant difference in my utility bills and the overall comfort of my home.

One aspect I particularly appreciate is the professionalism of the Atlantic Spray employees, including the receptionist. They treated my home with great respect and took the time to explain everything they did with patience and kindness. Their followup was thorough, demonstrating a high level of knowledge and excellence. Throughout the process, the employees were always polite and courteous.

I truly feel blessed for the entire experience."

 A letter from Karen Bennett, Weatherization Customer



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## The Faces of EnergyShare — The Partners Who Make It Possible

EnergyShare sets the standard for what is possible through public-private partnerships in service of community resilience. Thanks to a network of diverse, dedicated partners who are passionate about helping others, EnergyShare is able to reach those in greatest need across our communities. Here are the stories of a few of our partners who leverage EnergyShare in serving their community.

# Bill Payment Assistance — A Stable Resource All Year-round

EnergyShare bill payment assistance is available to customers when other programs are not. EnergyShare provides immediate relief to households struggling to stay afloat due to sudden job loss, illness, or other financial setbacks. Qualified customers may receive help with heating their home, regardless of the source — electric, oil, gas, propane, kerosene, and wood.

#### A Lifetime of Service — Highlight Dora Hall (CAPUP)

EnergyShare works with trusted partners like community non-profits, local departments of social services, and others who combine EnergyShare support with resources such as the Low-Income Home Energy Assistance Program (LIHEAP), fuel assistance, and crisis funding to better serve those in need.

Meet Dora Hall — a longtime bill assistance partner who has dedicated her career to helping the community.

For nearly four decades, Dora has been one of the most trusted and recognizable faces of Dominion Energy's EnergyShare program in the Richmond region. As a dedicated advocate and intake specialist through CAPUP — Capital Area Partnership Uplifting People, Inc. — Dora has helped thousands of families navigate financial hardship with empathy, dignity, and unwavering commitment.

EnergyShare is more than a program for Dora — it's a resource she uses every day to bring relief to those who feel overwhelmed and overlooked. Whether someone is facing a temporary setback or a long-term challenge, Dora listens

without judgment and works tirelessly to connect them to the assistance they need. In her hands, EnergyShare becomes a bridge that provides a peace of mind to families.

Her journey with CAPUP began in 1979, shortly after relocating from New York. What started as a role in the organization's Education and Training Center quickly grew into a lifelong commitment to community service. Over her 45-year tenure, Dora has worn many hats within the agency, gaining a deep understanding of the Richmond community and the complex challenges some residents face. CAPUP, a key EnergyShare partner agency, shares Dora's mission to uplift through compassion, connection, and action.

But it is Dora's role with EnergyShare that has become her calling card. For the past 38 years, she has been a steady hand and a kind heart for those in crisis. The community turns to her not just because of her knowledge — but because she knows them. She sees the humanity in every story and believes in meeting people where they are, no matter how difficult their circumstances may be.

"It's the empathy I have for [our clients]," she says, "because they're so vulnerable when it comes to needing assistance ... and just maintaining on the little income they have ... and trying to survive with food on the table and paying the cost of their utilities. They have a hard time, and my heart goes out to them."

Dora embodies the spirit of EnergyShare — resilient, compassionate, and deeply rooted in the belief that everyone deserves support when they need it most.

# 2024–2025 Community Impact

INDIVIDUALS AND FAMILIES RECEIVED BILL PAYMENT ASSISTANCE

13,200

GENERAL BILL PAYMENT ASSISTANCE

10,600

**MILITARY VETERANS** 

1,500

INDIVIDUALS LIVING WITH DISABILITIES

1,200



Dora Hall at her desk at Capital Area Partnership Uplifting People, Inc.



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## Weatherization Assistance — Long-Term Solutions for Energy Burdens

The EnergyShare Weatherization program helps customers achieve long-term savings and a safer, healthier home. Using a variety of partners, including a combination of non-profits and independent contractors, EnergyShare is well-suited to flexibly addressing the needs of the community no matter what may come.

While EnergyShare bill payment assistance addresses the customer's immediate needs, weatherization provides long-term cost savings. It all starts with a free energy audit conducted by a local certified weatherization provider. Following the in-home audit, the provider identifies the most effective energy-saving measures and, with the homeowner's consent, schedules the necessary work.

#### A Family Affair – The Mowry Brothers: A Legacy of Supporting the Community Through Weatherization and Affordable Housing

For Don and Art Mowry, building stronger communities has always been a family affair. With more than 75 years of combined experience, the brothers have dedicated their lives to making homes safer, warmer, and more comfortable for those who need it most.

Don Mowry began his journey in housing at just 17 years old, working for a retrofit crew during the Carter Administration. His passion for service led him to roles in housing, including Housing Director of the Williamsburg-James City County Community Action Agency. Today, as the owner of D. Mowry Construction, he continues his mission, one home at a time.

Fifteen years younger than Don, Art Mowry grew up watching his brother serve the community. Inspired by his older brother's commitment, he began his journey in affordable housing in 2000 and went on to establish his own company, Atlantic Spray Systems, just two years later. Together, the Mowry brothers have improved the lives of hundreds of families across Virginia.

As small business owners and independent contractors, Don and Art offer more than just insulation — they bring compassion, flexibility, and deep-rooted, hands-on knowledge to every project. Their work helps fill critical gaps and provides continuity during times when other funding streams may face uncertainty. In doing so, they not only support EnergyShare's mission — they also strengthen the local economy and ensure that families receive the care they deserve.

Both Don and Art have sons who are following in their footsteps and work alongside them. To the Mowry brothers, their work is not just a profession - it is a calling. Their dedication is a shining example of how the heart of EnergyShare lies in the hands of the people who deliver its services.



Don Mowry, Ben Mowry, Austin Mowry, Pusha-T, Fam-Lay, Antonio Dowe, and Art Mowry at the house of Ms. Gwendolyn Bailey in Norfolk, Virginia.

# 2024–2025 Community Impact

#### **HOMES WEATHERIZED**

1,200

SINGLE-FAMILY HOMES

270

**MULTI-FAMILY HOMES** 

930



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## **Community Outreach — Connecting Virginians to Resources**

Dominion Energy's Energy Assistance Outreach Team doesn't just show up — they show up with purpose, engaging communities and delivering real impact. It meets community members where they are — when they need it. The team takes an all-of-the-above approach, seven days a week.

### In 2024–2025 Alone:

• 329 outreach events were held reaching more than 148,000 Virginians.

#### LeRoy Adkins: A Familiar Face, A Lasting Legacy

If you've ever been to a community event where Dominion Energy's Energy Assistance team was present, chances are you've met LeRoy Adkins. With his signature smile, warm demeanor, and unwavering commitment to service, LeRoy became one of the most recognizable and trusted ambassadors for the EnergyShare program across Virginia. His dedication extended far beyond the job — In fact, if you work in the energy assistance community, there's a good chance you've got his personal number saved, knowing he was always just a phone call away.

LeRoy's commitment to helping others was more than a mission — it was a way of life. He frequently attended multiple events in a single day, from churches to recreation centers, housing fairs and senior citizen expos. His presence ensured that individuals and families in need knew where to turn for support. LeRoy's motivation stemmed not from the desire for recognition, but from a steadfast belief in the transformative potential of initiatives like EnergyShare.

Before joining Dominion Energy in 1995, LeRoy served more than 26 years in the U.S. Navy, retiring as a Master Chief Petty Officer — the highest enlisted rank. That same sense of duty and leadership followed him into civilian life, where he brought discipline, direction, and heart to every role he held. After starting in security and later supporting Dominion Energy's customer service organization, LeRoy found his true calling in energy assistance. It was a chance moment at a conference that sparked what would become a turning point in LeRoy's career — and for EnergyShare. During a session on how organizations were reaching laid-off auto workers during an economic downturn, LeRoy saw a path forward for Dominion Energy. He helped build the Energy Assistance Outreach team from the ground up, bringing our services directly into the communities that needed them most.

LeRoy Adkins served over 15 years as a central figure in advancing awareness of the EnergyShare program. He made it his mission to ensure people didn't just hear about the program, but understood it – they understood how it worked, who it could help, and how to access it. What originated as a small outreach initiative with a bold vision has since expanded to four times its original size – a testament to the steadfast support of the Company and the dedication of those who believe in the mission. LeRoy's leadership, insight, and unwavering dedication were instrumental in driving this growth. As he once said, "If I can help one person see a brighter light at the end of my day of outreach, it feels like my work was not done in vain."

LeRoy also understood what made EnergyShare unique. It wasn't just about eligibility or paperwork — it was about need. "Because EnergyShare isn't based on income," he often reminded people, "it's more readily available for those who truly need it."

Though he recently retired, LeRoy's legacy is everywhere — in the outreach events he helped pioneer, in the team he mentored, and in the countless lives he touched with kindness, empathy, and a genuine desire to serve.



LeRoy on the Virginia Beach Boardwalk at an outreach event.



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#### Community Engagement Partnerships — Cousinz Festival

Gwendolyn Bailey is in her 60's and is a pillar in her community. If you've spent any time in Ms. Bailey's neighborhood, chances are you've tasted her cooking — or at the very least, heard someone rave about it. Known for delivering warm, homecooked meals to the homeless, Ms. Bailey is more than a resident — she's a caretaker and a quiet force of good.

Formerly the owner-operator of a beauty salon, she made the difficult decision to close her business in order to become a full-time caregiver to her ailing mother and brother, who both moved into her home. Though they've since passed, her role as a caregiver never stopped. Her 17-year-old grandson now lives with her part-time, and she continues to support her household by doing hair and occasionally taking on catering jobs.

When her decades-old HVAC system failed, she resorted to using multiple space heaters in the winter and window A/C units in the summer — sending her energy bills soaring. Like so many others, she found herself falling behind financially, unsure where to turn.

That's when a powerful partnership went into action. Through a collaboration between Dominion Energy and the Cousinz Music Festival — led by Grammy-nominated rapper Pusha-T, Fam-Lay, and Antonio Dowe — Ms. Bailey's home received a top-to-bottom energy makeover. EnergyShare provided a new heat pump, ductwork, insulation, and an upgraded thermostat to bring lasting comfort and efficiency back to her home. Dominion Energy volunteers also pitched in to replace her broken fence and plant a flower bed — a small gesture to honor the love she pours into her community. Thanks to this partnership, Ms. Bailey's energy bills are now manageable, and she can focus on what matters most — caring for her family and her community. Her story is a powerful reminder of how meaningful collaborations can help EnergyShare reach deeper into the heart of Virginia's neighborhoods, connecting with those who often give the most and ask for the least.



Gwendolyn Bailey standing in front of her home with Dominion Energy volunteers, and Fam-Lay, Pusha-T, and Antonio Dowe from the Cousinz Festival.



"I didn't know what I was going to do. But when the help came, it was like a weight lifted. Now I can breathe again — and keep doing what I love." — Gwendolyn Bailey



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#### **Looking Ahead**

EnergyShare is more than a program — it's a promise. As we look ahead to the next decade, Dominion Energy remains committed to evolving EnergyShare — driven by innovation, partnerships, and a deep understanding of the people behind the program.



### **Thank You to Our Partners!**

To our bill payment assistance partners, weatherization providers, community advocates, Dominion Energy employees, and customers — thank you. Together, we've helped families maintain essential energy services, weatherized homes, restored comfort, and empowered people to thrive. We look forward to another decade of impact.

### **Special Thanks**



A heartfelt thank you to the **United Way of Greater Richmond and Petersburg**, EnergyShare's longtime fiscal managing partner. For more than 40 years, their collaboration has been vital in helping us deliver critical support to those who need it most across the communities we serve.

#### Weatherization Partner Agencies

Advanced Energy Solutions Atlantic Spray Systems Bay Aging Community Housing Partners Don Mowry Construction Local Energy Alliance Program Pittsylvania County Community Action project:HOMES Total Action for Progress

#### General EnergyShare Bill Assistance Partner Agencies

ACTS, Inc.

Alexandria Department of Community and Human Services

Alexandria Salvation Army

Amelia County Department of Social Services Arlington Department of Human Services Brunswick Department of Social Services Capital Area Partnership Uplifting People (CAPUP) Caroline Department of Social Services Charles City Department of Social Services Charlottesville Salvation Army Chesterfield-Colonial Heights Department of Social Services Cornerstones **Covington Salvation Army Culpeper Department of Social Services Dinwiddie Department of Social Services Essex Department of Social Services** Fairfax Salvation Army Fauquier Department of Social Services Fredericksburg Department of Social Services Fredericksburg Salvation Army Fluvanna Rural Outreach **Gloucester Salvation Army** Goochland Department of Social Services Greensville/Emporia Department of Social Services Hanover Department of Social Services Harrisonburg Salvation Army Hopewell Salvation Army Improvement Association King George Department of Social Services King & Queen Department of Social Services King William Department of Social Services Lancaster Department of Social Services Leesburg Salvation Army Lorton Community Action Mathews Department of Social Services Middlesex Department of Social Services Monticello Area Community Action Program



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New Kent Department of Social Services Norfolk Salvation Army Northern Virginia Family Service Northumberland Department of Social Services **Orange Department of Social Services** Peninsula Salvation Army Petersburg Salvation Army Pittsylvania Department of Social Services Portsmouth Salvation Army Powhatan Department of Social Services Prince Edward Department of Social Services Prince George Department of Social Services **Richmond County Department of Social Services Richmond Salvation Army** Rockbridge Area Relief Association **Senior Connections** SERVE, Inc. Stafford Emergency Relief through Volunteer Efforts Shenandoah Department of Social Services Spotsylvania Department of Social Services Stafford Department of Social Services Staunton Salvation Army Suffolk Salvation Army Sussex Department of Social Services **Tri-County Community Action** United Community Ministries United Way of Central Virginia United Way of Greater Richmond & Petersburg Waynesboro Salvation Army Westmoreland Department of Social Services Williamsburg Salvation Army

#### **Veteran Services Agencies**

Friendship Place Hampton Roads Community Action Program SupportWorks Housing Virginia Beach Community Development Corporation Virginia Department of Veterans Affairs Volunteers of America Chesapeake

#### **Centers for Independent Living**

Access Independence, Inc. Blue Ridge Independent Living Center Department for Aging and Rehabilitative Services disAbility Resource Center Disability Rights & Resource Center Endependence Center, Inc. ENDependence Center of Northern Virginia Independence Empowerment Center Independence Resource Center Lynchburg Center for Independent Living Peninsula Center for Independent Living/ Insight Enterprises, Inc. Resources for Independent Living, Inc. Valley Associates for Independent Living

#### **EnergyShare Advisory Council**

Jill C. Coleman Vice President for Programs The Cameron Foundation

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# EnergyShare

#### 2024–2025 Annual Report

This report covers EnergyShare program activity occurring June 1, 2024 – May 31, 2025.

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#### Credits

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