

Video Transcript

Leighton McCoy ([00:01](#)):

Leighton McCoy, VP of Gas Distribution Technical Services. I'm here in beautiful Salt Lake City this weekend. Great opportunity we've had today. It's kind of a energy immersion program with students and all this is a part of a partnership that we recently, uh, developed with the NBA, Utah Jazz where there was opportunity to give students from different regions, different parts of the country exposure to the gas industry.

Monica Poulard Hawkins ([00:27](#)):

My name is Monica Poulard Hawkins. I'm the founder and CEO of Professional Pipeline Development Group. We're a boutique management consulting firm in Washington DC. I met some executives from Dominion Energy and they expressed interest in a model that would help fortify their talent management processes. One led to visibility in Utah, a great office, but many don't know we're even here. So, might we use the backdrop of a global event to invest in students, the future of talent, and the business of Dominion Energy.

([01:05](#)):

Their schools were so excited about this. Utah Valley, The U, Weber, but they didn't know what type of programming we were bringing because we're not from Utah. That ignited a set of energy that made them want more. "What more can I do when this is over?" And so, now all the universities wanna come visit Dominion Energy Utah to find out what they did to get their students so excited.

([01:33](#)):

So, fast-forward, Southern wants to know more about Dominion. They're talking about renewable energy now in their ag center. The NBA wants to know about, "Who's Dominion Energy, and what are they doing here? Do they have a relationship with the Utah Jazz? Might we bring one of our fellowships through our foundation to Dominion Energy and have students dome and sustain this relationship?" So, we consider that an incremental win for February with a long tail as long as the relationship keeps getting groomed and the excitement is there for that.

([02:07](#)):

Dominion as an enterprise and the Utah office should feel really proud, and I know change can come with some consternation, but feel good about the fact that people wanna know you, and they are impressed by your willingness to invest in the future.

Crowd ([02:07](#)):

(laughs)