

Thomas Farrell: In the states where we do business, my experience, when we asked the Governor what are your biggest problems with your rural constituents? They will all say, no broadband. There's no internet. I don't know a way to get it there. The real problem there is what they call the middle mile. So, there's plenty of fiber in the urban areas and the middle mile is the long trunk line that will take it out to the more rural communities. And nobody will build that, because there's not enough customers on the other end. Once you get to the third mile, the final mile, they'll do that, because there's the customers are there. It's nowhere near as expensive. So, how do you solve the middle mile? So, we did a program this year, piece of legislation, came went through Virginia, Governor Northam supported it, where the local electric utility, in its service territory or in our case, in Virginia. We have about 80 percent of the population. There's pilot program, 60 million dollar year cap on it, where we will build the the middle mile. From our urban areas, we're putting fiber out to our remote substations anyway, for our own purposes. We will lay the fiber as we're laying our own fiber, that the middle mile trunk. We had cooperation from all the local cable companies. It may have passed unanimously, both houses. The idea that we will you can use your local utility. Now you're socializing costs for your rural customers across your whole utility customer base. But it's a very small monthly charge to help out the part of the citizenry who really are in a bind. Both education, you know it's hard to help the kids with education that live there, hard for economic development, everything else. So that's one real life suggestion for you, I would suggest to the Governor.