DOMINION ENERGY VIRGINIA RFP FOR DEVELOPMENT ASSET ACQUISITIONS & POWER PURCHASE AGREEMENTS FREQUENTLY ASKED QUESTIONS

#	Topic	Question	Response
1	General	Do we need to execute a new NDA for this process?	Dominion requires new NDA agreements for each RFP. The same NDA can be utlitized for the Acquisition and PPA. For acquisition projects, the company will evaluate and consider an NDA recently signed within the last year.
2	General	Given the length of time between the Notice of Intent to Bid and the due dates for both the Acquisition Proposal and PPA Proposal dates, I wanted to see if bidders were precluded from submitting proposals if they did not submit a Notice of Intent for those specific projects? Can a bidder submit a proposal for a project not referenced in a submitted intent to bid?	Bidders who have submitted Intent-to-Bid forms and/or executed a Confidentiality Agreement may submit proposals for projects not listed on the Intent-to-Bid form and it is non-binding. We prefer that Bidders send us a revised Intent-to-Bid form in this circumstance.
3	General	Is there any public data on the PPA prices successful bids offered for Dominion's prior RFPs? If so, where can I find that data?	For RFP integrity and confidentiality reasons Dominion Energy cannot provide the successful bid prices from the prior RFPs.
4	General	Can we submit edits to the Confidentiality Agreement?	Due to the expected high volume of Confidentiality Agreements we'll need to process, we intend to not allow revisions to the form NDA. However, if there is a section or sections of particular concern to you please let us know.
5	General	Would pre-feasibility studies pertinent to standalone energy storage projects be considered? If so, would they need to be included as the first phase in a Development Proposal or could they be a standalone project?	Our preference is to consider projects that have advanced to the point of having a fully executed PJM System Impact Study Agreement. For state jurisdictional distribution level interconnections to be considered, these projects must have an assigned interconnection queue number and provide all available studies conducted to date, and/or have an already executed interconnection agreement.
6	Acquisition	Per the RFP checklist, will APA-Energy Storage bids still be considered if the following items are not completed or provided: 1. Eleotechnical Study (see supplemental Storage Geotech specification) 2. EJM System Impact Study 3. Completed Permits in its entirety and non-appealable	Dominion Energy will evaluate all Proposals received for compliance with the RFP scope. Checklists have been developed for each resource that outline the "Required" and "Requested" information and specifications for each type of bid submittal. If all "Required" items are not submitted with the Proposal, bids may be disqualified from the evaluation process or supended until the project has progressed in achieving key development milestones. The APA – Energy Storage checklists require a Geotechnical Study to be completed and also require Completed Permits to be submitted in their entirety and be non-appealable. For distribution or transmission level interconnections requiring interconnection rights obtained through the PJM new generator interconnection queue, Dominion Energy prefers the project has progressed at least to the point of having a fully executed System Impact Study Agreement.
7	Acquisition	As a point of clarification, does the APA - Energy Storage Checklist require that all permits needed to construct bidder's project be "Completed Permits?"	Please refer to the Local Permitting Supplemental Information document for permit requirements. Bidders are expected to provide completed permits where localities require Conditional Use Permits/Special Use Permits or Special Exception Permits to construct projects. In other cases where permits are required but cannot be obtained until after development is completed (i.e. building permit before construction begins), bidders are not expected to provide a completed permit. In all instances, bidders are required to provide a list of required permits, permitting status of each (including expiration dates), and key risk to securing necessary future permit approvals.
8	PPA	Is it possible to submit a PPA project Intent to Bid after the due date has passed?	We will accept late Intent to Bid and NDA submittals, however the PPA proposal due dates are firm.
9	Acquisition	Are there Acquisition Intent to Bid and Proposal due dates?	This RFP has no due dates for the Acquisition proposal submittal however in order for the company to have adequate time to properly complete the engineering, procurement and construction selection process and determine includion in the company's annual regulatory filing in the fall of 2024, developers are encouraged to submit proposals preferable by August 1, 2023 and no later than October 31, 2023.
10	Storage	The requirements noted in your "2023 Solar/Onshore Wind/Storage RFP - Lithium-ion BESS Spacing and Firewall Supplement" appear to exceed and/or exclude the results of the BESS system level testing done in compliance with the UL9540A testing, as well as NFPA 855. Is this a correct understanding, and that these spacing and Balance of Plant requirements are in addition/exclusive of the recommendations from the results and engineering reports from a UL9540A test as performed by a NRTL?	The spacing and firewall requirements found in the "2023 Solar/Onshore Wind/Storage RFP - Lithium-ion BESS Spacing and Firewall Supplement" and applicable RFP Checklist are in addition to the results and engineering reports from a UL9540A test as performed by a NRTL.
11	General	Does Dominion Energy prefer RFP responses broken out individually for each project or as a joint response?	A consolidated response for high-level items is acceptable; however bidders should upload their project-specific proposal files into the project-specific file structure as articulated in the RFP checklists
12	General	Do you happen to have a centralized database for current incentives specific to solar generation in Virginia/Dominion Energy?	We do not have a database of incentives available to solar developers in the state.
13	Storage	How do the spacing requirements for a BESS impact augmentation? Is the 6 MWh limit applicable at COD or throughout the project life? Is the limit applied against nameplate capacity or usable energy?	Augmented BESS submissions must comply with the spacing requirements stated in the 2023 Solar/Onshore Wind/Storage RFP - Lithium-ion BESS Spacing and Firewall Supplement. The 6 MWh limit is applicable at COD and throughout the project life.
14	General	The Virginia Environmental Justice Act (Va. Code §§ 2.2-234) defines a low-income community as "any census block group in which 30 percent or more of the population is composed of people with low income". Should bidders evaluate their site and the community it resides in based upon the local census block group, or the people within the 1-mile radius of the site as was the basis for the "Printable Standard Report" and the "2016-2020 ACS Report"?	Bidders should evaluate sites and the community based upon the people within the 1-mile radius of the site and articulate whether they believe enhanced community outreach would be beneficial based on the results of the one mile evaluation and any other knowledge of the community they have at this time.
15	General	Is it possible to get either a list or map of Dominion's distribution level substations in VA? The more detail (updated control room, transformer # and size, circuits, existing DG applications, etc.) the better, but even a simple name and GPS location would be a great start.	For security reasons Dominion Energy does not make detailed information about substations available to the public. However, there is a Hosting Capacity Tool that can be accessed through our website that may be useful: https://www.dominionenergy.com/projects-and-facilities/electric-projects/energy-grid-transformation/hosting-capacity-tool

16	General	What queue number is required to meet the RFP; a PJM Queue number or the State Queue number? Please advise as to what interconnection Queue submittal is required to meet the RFP requirement for the project having a Queue number.	The Company requires all distribution connected projects to apply to the PJM queue. PJM will determine if the distribution interconnection request is FERC jurisdictional. If so, the request will remain in the PJM queue for a PJM ISA to address the physical interconnection and PJM Market access, and a state jurisdictional application will not be needed. If not FERC jurisdictional, PJM will retain the request in the PJM Queue for WMPA development and will direct the Developer to also apply to the state jurisdictional queue for the physical interconnection. For the purpose of the RFP requirement for proposal submittals, Developers will need a PJM queue number as well as a state jurisdictional queue number to be considered conforming unless the project is deemed FERC jurisdictional by PJM, in which case the project will only need a PJM queue number.
17	General	Would the best place to submit our proposal document in our Sharepoint site be Folder 1. Project Information?	Submit the general, overall information on the project in Folder 1. However, be sure to submit specific diligence items in the appropriate folder referenced in the appropriate checklist.
18	General	Proposals must be submitted electronically via the SharePoint Site. Is there a "submit" button to click on to confirm that our proposal and supporting documents have been successfully uploaded or is the submittal process complete once we upload all the required documents to the correct folders?	For development acquisition proposals, please refer to Sections I.D and E. of the RFP Solicitation document for guidance. The submittal process is considered complete once the Bidder has uploaded all the required documents into the correct folders. There is no "submit" button. We prefer that once you have uploaded a proposal to your dedicated SharePoint that you send an email to the email box in Section I.E. notifying us of the submission.
19	General	Due to interconnection reform, a WMPA with PJM will likely be delayed for all but the earliest projects in the interconnection queue. Please let us know how Dominion views projects with an interconnection agreement with Dominion but a delayed WMPA with PJM.	The Company is seeking proposals for projects that can demonstrate likelihood of obtaining both an Interconnection Agreement and, if distribution-connected, a WMPA no later than the end of the required COD. Due to the PJM interconnection reforms issue the Company may consider proposals for facilities that appear at risk of obtaining those agreements in that timeframe, to the extent those delays are outside of the developers control. Developers need to demonstrate that they have taken all necessary steps in the interconnection process and submit that documentation with their proposal. Developers will also need to outline how they are meeting the interconnection related RFP checklist requirements in order to be considered.
20	PPA	In the PPA Checklist, under "Facility Design, Equipment Reliability & Operation Plan," it asks for "List of prior development projects." Is this requesting a list of the bidding entity's prior development projects, or those of the key contributors?	The request is for prior development projects of the bidding entity, but projects developed by key contributors would also be of interest. For the latter please indicate that it was a key contributor-developed project.
21	Storage	For a battery storage system, what are the ambient operating temperature requirements?	The system should be designed to operate and meet the specified power and energy ratings when outdoor ambient temperatures are between -10°F to +107°F.
22	PPA	Are the PPAs physical PPAs? Do you require a WMPA at the time the projects are placed in service? Or does the project need to have simply applied for the WMPA?	The PPAs are for physical delivery of all products referenced in the Form PPAs. A Wholesale Market Participation Agreement (WMPA) will be required for all distribution interconnected projects as a condition of achieving Commercial Operation as defined in the Form PPAs. Simply having applied for a WMPA will not be sufficient.
23	General	What would qualify as "administrative orders, consent decrees, or any US or Virginia environmental permits required for operation of the brownfield site" and "environmental land use, deed restrictions, covenants, and/or long term management plans"? Would issuance of a BFPP letter from VADEQ and/or acceptance into the VRP satisfy these requirements?	The intent is to capture any and all documentation related to the status, history, land use restrictions, and ongoing requirements related to the previously developed nature of the site from a legal and regulatory perspective. With that being said, the BFPP letter from VADEQ and/or acceptance into the VRP should be provided to address these requirements. Please be sure to also provide any additional documentation regarding the site as well.
24	PPA	Please let me know if Dominion Energy would like to see PPA pricing based on the potential ITC for energy storage.	Energy storage projects will be evaluated on PPA pricing that does not take into account any future potential ITC.
25	General	Is Dominion only looking at projects in Virginia for this RFP?	Yes
26	General	How do I get questions about the RFP answered?	General questions can be directed to the email box referenced in Section I.E of the Development Acquisition solicitation document. We will need a new executed Confidentiality Agreement before we can discuss in more detail the requirements of this RFP. For development acquisition, See section I.E of the 2023 Acquisition RFP document for development acquisitions for further guidance.
27	General	What defines a previously developed project vs developed project? Do Previously Developed projects follow the APA-Solar Prev Dev checklist and all others follow APA-Solar Checklist?	Please refer to Part I ("RFP Overview"), Section C ("Scope"), Subsection 4 ("Quantity"). In the second paragraph, there is a description of previously developed sites. The previously developed site checklist should be used for previously developed sites and for project proposals outside of that category, the applicable checklist should be used.
28	General	Can we add more projects later on that are not on the Intent to Bid form?	The Company is amenable to accepting phased projects / updated intent to bid forms, within reason.
29	General	Do we need DTT costs listed separately from the IX estimate or combined?	Where applicable, Bidders should provide the total interconnection cost inclusive of DTT, as well as the line item cost of DTT on its own.
30	General	What does Dominion want to see as proof of payment for interconnection studies?	Bidders should provide any evidence that confirms the date and payment of the required fees (i.e cleared check, wire transfers confirmation, confirmation of receipt of fee from the DEV interconnection team)
31	DER		This is acceptable as long as the change does not reduce the maximum generating capacity (i) by more than 25% before the Feasibility Study Agreement or Combined Study Agreement has been executed or (ii) by more than 10% after the Feasibility Study Agreement or Combined Study Agreement has been executed
32	Acquisition	· ·	The 50' setback is a requirement of the Company's Project Construction team based on environmental requirements.

33	General	If we intend to bid in two of your RFPs do we need to set up Sharepoint access twice?	No. You will have one login to Sharepoint that will provide access to separate project folders.
34	DER	What defines a contiguous location and can two or more sites be sited on adjacent parcels?	A contiguous location would be a project located upon an unbroken expanse of land which may be comprised of one or many separate and/or subdivided properties. Two facilities located on adjacent or neighboring parcels is acceptable if the projects are not seeking to meet the 1% RPS Program Requirement of projects 1MW and smaller. Otherwise, the aggregate of the contiguouly located projects cannot exceed 3MW.
35	DER	Can three 1-MW sites be submitted on the same parcel?	Yes, a facility could potentially be constructed as 3 x 1MW generation sites. Be sure to carfully consider the interconnection access and equipment requirements for three distinct facilities.
36	DER	Would Dominion prefer one 3 MW system or three 1 MW systems on one legal parcel?	Dominion has no preference. Both options are conforming and RFP participants may choose to submit proposals under either format.
37	DER	How is Dominion prioritizing 1 MW projects?	1MW projects can be used to meet the 1% portion of the RPS Program Requirements that must be met with resources that are 1MW and smaller.
38	DER	Does Dominion allow for bidder price reductions if multiple projects on a given site or area are selected; e.g., 3 projects are submitted on one site (one legal parcel) and yield a price of X cents per kWh – if all 3 are selected then X is reduced by 20%?	Offers with pricing based on conditional group acceptance may be presented, so long as they are clearly articulated and to the extent that any potential grouping of projects would not violate RFP requirements.
39	DER	How does Dominion identify and quantify Grid Benefits?	Identifying Grid benefits is one of many non-price factors that the Company considers when evaluating proposals. Bidders are encouraged to articulate how their proposal may provide any such benefits.
40	DER	Can Dominion provide the grading matrix for site evaluation?	Please refer to the Proposal Evaluation information in Part II, sections C and D of the 2023RFP Document for the acquisition of development assets.
41	DER	What should developers assume for interconnect costs for projects in study?	Interconnection cost estimates and final costs are determined through the Feasability and Interconnection Study processes.
42	General	Does the solar project owner retain ownership of the renewable energy certificates?	During the term of the PPA or under an APA arrangement, the Company is entitled to the Environmental Attributes of the facility, to include renewable energy certificates. This is included in the "Scope" section, subsection 1 of the RFP Documents (see website link to RFP documentation).
43	DER	How does Dominion treat unforeseen interconnect cost changes that occur after selection?	Development costs, including Interconnection costs are items that a developer should consider as they prepare proposal submissions. The Company will evaluate all proposals on price and non-price factors.
44	PPA	Is the \$90/kW credit package due at PPA execution and is it refundable?	The Initial Performance Security Amount shall be provided by Seller not more than twenty (20) days after the Effective Date. Security must be in place while the PPA is effective.
45	PPA	Are bonds acceptable for the \$90/kW & \$150/kW credit packages and is the \$90/kW refundable?	Letter of Credit is the preferred format for Performance Security. However, Guaranty is also an acceptable form. Form agreements shall include appendices with examples of the acceptable forms of security.
46	PPA	At what stage of the project's development period does Dominion execute the PPA; once it has its ISA executed and local permit?	Following the review and selection phases of the RFP process, the Company and developers transition to work in anticipation of executing the PPA(s). Outstanding development milestones may be considered but need not delay PPA execution for projects otherwise deemed feasible of achieving COD.
47	PPA	Is the 2.5% supplied price escalation compounded annually?	Following the first Contract Year, and with the commencement of each subsequent Contract Year, the rate for NEO shall be increased by 2.5% (i.e 102.5% of the prior Contract Year).
48	General	What is the fixed cost we should assume for DTT? If it's a variable cost based on distance from site to sub, what is the cost per linear foot?	Development costs, including Interconnection costs are items that a developer should consider as they prepare proposal submissions. Please consult with your Interconnection team contacts to discuss your concerns in more detail.
49	General	Could you please clarify what you mean by the checklist requirement of "Cultural and Historical Risk Assessment conducted by a professional meeting the qualification standards of the Department of the Interior (48 FR 44738-9)"? • What does 'Risk Assessment' mean here? • Are you looking for a Phase IA assessment or a full Phase 1 survey?	1) The this context "Risk Assessment" means an evaluation of the risk of potential impacts to cultural and historical resources at the proposed project site and/or the risk to the project based on the expected level of coordination that might be required to develop the project in light of the resources present on site. The assessment should include a recommendation regarding whether there is a need for additional evaluation (i.e. Phase I survey) of the site and the basis for the recommendation. 2) The Phase IA is the planned approach (i.e. probability assessment and survey strategy) which would then be used to complete a Phase I survey. If a full Phase I survey is preformed, a "Risk Assessment" is not required.
50	Acquisition	Under the APA guidelines, there is a required 'Onsite Threatened & Endangered Species Habitat Assessment (Field Assessment)." The VA DEQ guidelines reference desktop assessments, so I wanted to inquire if Dominion has a scope or methodology available for this requirement?	The field assessment is only required if desktop information and/or coordination with appropriate agencies suggests that a field assessment will be required in order to move forward with site development. If desktop results do not indicate a need for field assessment, this item may be "NA". If a field assessment for a specific threatened or endangered habitat/species is required, the assessment will need to be completed in accordance with the standards and qualifications specific to the species in question.

51	General	When looking for incentives through Dsire and other sources for Virginia projects there are few. Most meaningful are the ones that fall within Federal tax code: ITC, Depreciation, USDA/ DOE's REAP program for Ag applications. My question is, into what pool are Va. RECs traded? And secondly, there was a mention of feed-in tariff during the webinar last week for either your large scale or >3MW DER program and I would like to become clear on that. Is there writing on any feed-in tarrif or current REC pricing for any of your RFP?	We understand that there are various incentives available for new Virginia renewable projects. The VA REC market is in its infancy, however RECs that are created are eligible to be sold throughout several states within PJM. This RFP is a competitive RFP solicitation and not a feed-in tariff program. The company is currently not offering any feed-in tariffs for its renewable build objectives.
52	General	What should I do if I have an inquiry for services outside of the scope of the RFP?	We would like to invite your firm to pre-register as a Supplier in our new Ariba system. While we do not guarantee any award of work or participation in sourcing events from this pre-registration, it does help us get familiar with your company, capabilities and qualifications. Once you are in our system, our sourcing agents have the ability to search for Suppliers that suit their specific needs for any given service/materials. You may be contacted at a later time with further questions or details if your firm is selected to participate in a sourcing event. Please use this link to go review Dominion's pre-registration page, and review our Supplier Code of Ethics document. Potential Suppliers Dominion Energy Use "Join the Ariba network" Supplier Code of Ethics and Business Conduct 2017 (azureedge.net) Due to the increased volume of Suppliers interested with Dominion, please allow us to reach out to you if we have questions.
53	General	Where can I find the EJ Instruction Sheet referred to in the Checklist located on the website?	Once a Confidentiality Agreement is submitted, the Company will provide the EJ Instruction Sheet by email along with other supplemental documents.
54	Acquisition	Do you have any sort of list or book of site design standards that you could provide to help us with our site plans and measurements (e.g., access road must be feet wide, fire protection, etc.)?	We do not have a site design standard book that we are able to provide, so please also refer to the APA Checklist provided on the website for all requirements that should be incorporated into your site plan.
55	Acquisition	Regarding the APA proposals for this RFP, if we submit a bid and that bid gets selected, is there a penalty for withdrawing our bid/declining to move forward with the asset purchase?	Barring any unforeseen circumstances that may arise in the development of the project, the Company expects developers to honor their proposals and work in good faith to come to an executable transaction document if their proposal is selected
56	General	As we are preparing our RFP response, we noticed a column in the "Interconnection Summary" spreadsheet requesting the current cost estimate including DOM-Owned DTT Fiber Cost. Could you point me in the direction where I might be able to gather these DOM-owned DTT fiber cost estimates to provide in the IX summary?	Please consult with your designated contacts from Dominion Energy's Interconnection team. In addition to assisting you with any other Interconnection questions or concerns, they will be able to advise you regarding DOM-owned DTT fiber cost estimates. Guidelines are also provided in a supplemental cost estimate document that will be provided once a confidentiality agreement is signed.
57	Acquisition	We're investigating cost-effective options for fiber for direct transfer trip for the two projects we're submitting. Dominion's interconnection team has indicated that Dominion does not own fiber in the area, and installing new Dominion fiber would likely be cost prohibitive. Is Dominion willing to consider leasing or purchasing fiber from a 3rd-party fiber provider with locally installed lines, such as Atlantic Broadband or Verizon Business? If so, what are Dominion's fiber specs that we need to ensure are met?	For Acquisition Proposals, Dominion owned fiber is required and cost estimates should be included with your proposal as stated in the APA Checklist provided in the DEV Provided Documents folder on your SharePoint.
58	General	Is Dominion considering rooftop projects for the APA RFP?	The company is considering any and all projects, including rooftop, that meet the size and other requirements of the RFP.
59	Acquisition	1. What documents from the APA Checklist should be saved and uploaded under the Maps & GIS Folder? We have identified mapping related items for the Site Plans and Engineering folders, but not for the Maps & GIS. Should the project-area shapefiles from the environmental due diligence and environmental justice be saved there? 2. Are there folders within the file structure on Sharepoint numbered 4 & 5? Our file structure created by Dominion has a folder "03 Financials" followed by a "06 Real Estate" so we wanted to confirm if there should be folders 04 and 05.	 ■Any miscellaneous maps or GIS files that are not tied to specific checklist items can be placed in Folder "07 Maps & GIS". ■There are no folders "04" or "05" associated with the requirements for submittal of APA documentation.
60	General	What information should be provided in the KML file version of the preliminary site plan (09_Site Plans). Should we include all layers that are present in the CAD file and requested in the checklist, or only a small subsection of the site plan such as property line or system layout?	The KML file should include all of the items from the site plan checklist that can be reasonably included in a KML file type.
61	General	Can you please confirm a credit package isn't required for APA submissions for DER projects?	Financial statements and related documents are not a requirement but are requested if available for APA proposals per the APA Checklist.
62	DER	Do you allow another 5MW(AC) for a community solar project at same or contiguous location with separate interconnections and meterings for each project separately?	If the projects are seperate and distinct from the Shared Solar facility, then The Comapny will evaluate the proposed project as it does all proposals.
63	General	Is it possible to update the Intent to Bid Form with additional projects?	The Intent to Bid Form is non-binding and changes are accepted.

64	DER	This is a conforming bid that The Company will review and evaluate.		
		Would we be able to collocate 2 projects at our site for Dominion's RFPs? Our 2 MW project is in queue position A and		
		we have a 3 MW project in queue position B. Based on the upgrades for the 2 MW project the upgrade costs for the 3 MW project would be much lower. So, from our perspective we'd be able to spread the interconnection upgrade costs		
		over more MWs.		
65	PPA	Is the financial assurance required at PPA execution and at COD refundable or non-refundable? Additionally, at what	Following PPA execution, the Initial Performance Security Amount shall be provided by Seller not more than twenty (20)	
		point do those become binding? Upon submittal of the bid or at the PPA execution?	Business Days after the Effective Date. Security is non-refundable and must be in place while the PPA is effective.	
66 Acquisition Will Dominion Energy accept site control agreements known as "Option's to Own land", where Dominion Energy would Dominion will accept "Options to Own Land" for Distributed S		Dominion will accept "Options to Own Land" for Distributed Solar APA projects.		
		be required to buy the land if they chose to build the solar project, as opposed to the more common "Option to Lease?"		
67	DER	If the DER project was interconnected to a Dominion Energy owned three-phase line, fed to a DE owned substation - though designated by a DE Generator Interconnects High-Level study to be in a Co-op territory, would the project still	The Company will only consider DER proposals for facilities located in Virginia and within Dominion Energy Virginia's service territory or interconnecting to the Company's distribution electrical system. If wholly located in Cooperative service	
		be eligible?	territory, it is possible for a proposed project to connect to Dominion Energy facilities for the purpose of establishing an	
			interconnection directly with the Dominion Energy distribution system. A project in that scenario may have to also obtain	
			retail electrical service from the Cooperative through the Dominion Energy Attachment Facilities, which is a separate process. Questions about a specific project's interconnection should be referred to the Generator Interconnect team:	
			Parallel Generation & Interconnection Virginia Dominion Energy.	
68	PPA	What is the cost for issuance into the RFP and who should payment be made out to and sent to?	There is no payment to Dominion Energy Virginia required to participate in cost for issuance into the RFP. If a project is	
			selected, the Initial Performance Security is due twenty (20) days after the Effective Date of the PPA.	