2024 SOLAR, ONSHORE WIND, & ENERGY STORAGE RFP WEBINAR



Webinar Date 5/9/2024

For further inquiry on the posted Q&A, the Webinar, or the RFP, contact

DEVCleanEnergyRFP-Acquisition@dominionenergy.com

QUESTION NO.	QUESTION	RESPONSE
1	A search of the USFWS database indicates that my project is within the range for the Northern Long Eared Bat (NLEB). What documentation should be provided with bid packages to address NLEB?	Projects that fall within the range of NLEB may address NLEB via one of the following options: 1. If there is a belief that no NLEB habitat exists on site, a developer may opt to conduct a habitat assessment to document the absence of suitable habitat and coordinate with USFWS for confirmation. Note that the NLEB occupies a fairly wide range of habitat types and the complete absence of habitat on large sites that will require tree clearing or structure removal is unlikely. 2. If habitat exists on site or if it is unclear whether habitat exists, developers should conduct field surveys to determine the presence or absence of NLEB at a specific project site during the May 15 – August 15 survey window. This will require coordination with USFWS on both survey protocol and results. Negative surveys remain valid of a period of 5 years.
2	A search of the USFWS database indicates that my project is within the range for the Tricolored Bat (TCB). What documentation should be provided with bid packages to address TCB?	Projects that fall within the range of TCB may address TCB via one of the following options: 1. If there is a belief that no TCB habitat exists on site, a developer may opt to conduct a habitat assessment to document the absence of suitable habitat and coordinate with USFWS for confirmation. Note that the TCB occupies a wide range of habitat types and the complete absence of habitat on large sites that will require tree clearing or structure removal is unlikely. 2. If habitat exists on site or if it is unclear whether habitat exists, developers should conduct field surveys to determine the presence or absence of TCB at a specific project site during the May 15 – August 15 survey window. This will require coordination with USFWS on both survey protocol and results. Negative surveys remain valid of a period of 5 years.
3	If a project falls within the range for NLEB and TCB, will (2) separate survey efforts and individual coordination with USFWS be required?	No. USFWS has published field survey guidance that is appropriate for both NLEB and TCB so that both species can be evaluated in a single survey effort. All survey plans and reports must be coordinated with USFWS.
4	Does Dominion's reentry into the PJM capacity auction impact your procurement in any way?	No, our return to the capacity auction starting with the '25, '26 auction does not change our plans. Our procurement of projects is driven by the Virginia Clean Economy Act as well as the tremendous load growth, as noted in our most recent IRP.
5	What is the size range for these projects and at what point in the development cycle is Dominion looking to purchase these projects?	The target for DER projects is 50 kW to 3 MW. We are entertaining NTP and Mechanically Complete projects that are 5 MW and less. For utility-scale projects our preference is that the project has reached the development phase where it is ready to go out for EPC bid. Energy Storage projects must be a minimum of 3 MW.
6	What is required when a project is accepted by right and already conforms to the permitted use of zoning? When special use permit is not required, what document should be submitted?	Please make note of this in the proposal along with some information about how the project has been socialized with the locality and how it has been received. We will require a ZCL (zoning confirmation letter) from the locality confirming zoning status as a closing condition.
7	Does the new rooftop and carport projects need to provide 10 acres land option for switchyards?	No, these projects will connect directly into Dominion Energy's distribution grid. The interconnection process for these projects is the same as any other project

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		interconnected to our distribution system. Dedicated switchyards are not required for projects of this size.
8	What are projects over 3MW and are still on the distribution grid? what are they considered?	Dominion Energy's distribution grid is able to accommodate projects approximately 20 - 24 MW and below. Projects reaching 20 MW in size will require a Wholesale Market Participation Agreement.
9	It's clear that you don't permit co-location of 3MW projects if one of the projects is 1MW or smaller. Will you accept co-located projects if none of the individual projects are 1MW or smaller? I.e., would you accept 2 or 3 co-located projects that were all 3MW?	Yes, the statute does not explicitly have such a co-location restriction for projects larger than 1MW. If the locality using the permit will allow this and issue a use permit, then we will consider it conforming
10	What are the interim goals for storage between 2024 and 2035?	The company must petition the commission for 250 MW of energy storage by 2025, 1200 MW by 2030, and 2700 MW by 2035. Please keep in mind that these numbers are inclusive of the 35% PPA's as well.
11	Is there a maximum size BESS target for this RFP?	The company does not establish a maximum project size. However, development will be determined in the best interest of the customer, while balancing VCEA, as well as the IRP and RPS plans.
12	Will these slides and the presentation with Q&A's be made available after the meeting?	Yes. Both the Q&A file and the presentation will be available in the next few days.
13	Regarding BESS bids, is Dominion seeking to acquire equipment from the Seller in addition to the project permits, site plans, interconnection position, etc.?	The company prefers to work directly with the manufacturer and EPC to ensure all company technical requirements are in conformance with the companies' requirements.
14	Will there be a detailed document RFP released for a specific project? If not, how can we set up a meeting to discuss our capabilities with you in terms of Solar and BESS development and approach potential projects together?	The RFP document can be found on our website and all questions can be sent to our RFP email address.
15	In the 100% acquisition of a project, is the intent of the Company to purchase the land? Or are leases for the term of the project acceptable?	We prefer purchase options; however, leases or lease options are perfectly acceptable. We encourage a review of the real estate supplemental documentation as it provides required provisions to be included in lease agreements.
16	Will Dominion consider storage projects that have queue positions in the Transition Cycle #2 and or later?	The Company prefers that a project's queue position places it no later than PJM's transition cycle #1 however the company will consider proposals in transition cycle #2 and cycle #1.
17	At what stage of the interconnection would Dominion consider a bid for a project?	See above Any stage of interconnection will be considered however, the further a project is in the process, the more favorable.
18	DER Solar Acquisition - please clarify what is meant by same or contiguous location - separate and/or subdivided properties?	Same means projects that are on the same parcel or contiguous locations means parcels that are directly adjacent to each other. The separation and or subdivision of those parcel boundaries is only relevant to the extent one of the projects is 1MW or smaller.
19	Given the situation with the PJM queue, what interconnection status is required for the project to provide a conforming bid?	The Company prefers that a project's queue position places it no later than PJM's transition cycle #1 however the company will consider proposals in transition cycle #2 and cycle #1.
20	If a rooftop or carport project is submitted, is there a length of time that the location would need to be available for the installation?	The lease agreement needs to accommodate at least enough time to construct/install the system. This may be as short as a few months or as long as a couple years.
21	During the RFP process, will we know if the landowner site control agreements check all the DE boxes, or will the agreements be amended after RFP award?	We prefer to not amend the Ts&Cs of the land control agreements. However, if term or other Ts and Cs are not included they we may need to amend. The general terms are located on our web

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22	What is the quickest timeframe for construction start for a project selected in this RFP cycle, assuming all diligence meets dominion's expectations and interconnection does not impact the schedule?	This 2024 RFP will help us meet our CE-6 group of projects – which we plan to file with the commission in the fall of 2025. The SCC order would then be issued in 2Q2026, and if approved, construction could begin at that time.
23	If a solar project is 5 MW AC and connected to the Dominion distribution system, would it still be considered a utility-scale project?	Yes, with our RFP definitions, though it is connected to our distribution system, this will be reviewed as a "utility scale project. This distinction is important because it will also be reviewed as a utility scale project by our SCC as well because their review has historically aligned with the statute definitions.
24	What environmental documents will be needed to submit for rooftop DER projects?	If there is land disturbance associated with the project, then all normal environmental documents and studies will need to be submitted. Please refer to the RFP checklist for the list of information required for projects that include land disturbance and those that do not.
25	For co-location of projects, is Dominion able to operate on sites that have an existing solar facility operated by a third party?	Yes, Dominion Energy is able to operate a facility collocated with a facility owned by a third party. The two projects must have distinct interconnection agreements, use permits, and land control provisions.
26	On the BESS side, what are your requirements and/or preferences for data analysis and software control mechanisms?	This is highly technical. Once a non-disclosure agreement has been executed, we can work with the developer to discuss specifications.
27	Can a project participate in two programs at the same time - DER and Shared Solar?	No, a project, and the associated RECs cannot support two different programs and or project owners. Dominion Energy cannot own and or operate a shared solar facility. Two projects (a shared solar project and a DER utility project), however, can be collocated if they have distinct interconnection agreements, use permits, and land control provisions.
28	Is there a maximum number of MW Dominion will procure this year or is the strategy to take as many projects with approved local permits given how much harder local permitting getting in Virginia?	All permitted projects are certainly welcomed as local permits are a key gating item. Projects are scored/evaluated.
29	You mentioned that the RFP process takes around 60 days, does this include Dominion's due diligence and the purchase agreement is signed at the end of the ~60days? can you walk us through the timelines from the date a bid is submitted?	The 60-day period is for initial assessment and scoring. If a project is fully developed and the APA comes back without changes, then there is certainly a path to get to signing/closing in a very timely manner. There is an additional period for a more robust diligence process and contract finalization which vary depending on the development assets readiness. This can vary in length and typically is extended because we are awaiting the completion of a checklist item.
30	Is there a specific project stage (i.e., NTP) that the project needs to be at in order to close if selected for this RFP?	Projects should have the development checklist complete to close. Because Dominion will run its own EPC RFP process, we would categorize the stage as Pre-NTP or "EPC-Ready".
31	Does Dominion expect ongoing development support from the asset seller upon acquisition of the assets?	Ongoing development support is not needed or expected, simply commercially reasonable and practical interactions on minimal items that may come up post-closing.
32	Does Dominion prefer to acquire LLCs with all project assets, or individual assets?	Dominion Energy Virginia prefers to acquire individual assets via an Asset Purchase Agreement (APA), not LLCs or Project Companies via a Membership Interest Purchase Agreement (MIPA).
33	Can you please confirm that for assets >5MW, this RFP is not seeking Build Transfer Agreement bids? Does Dominion plan to release any RFPs in the future for BTAs on projects >5MW	Correct for projects greater than 5 MWs, the Company is only interested in projects acquired at NTP. At this time, we are not seeking proposals for BTA or MC structures.