



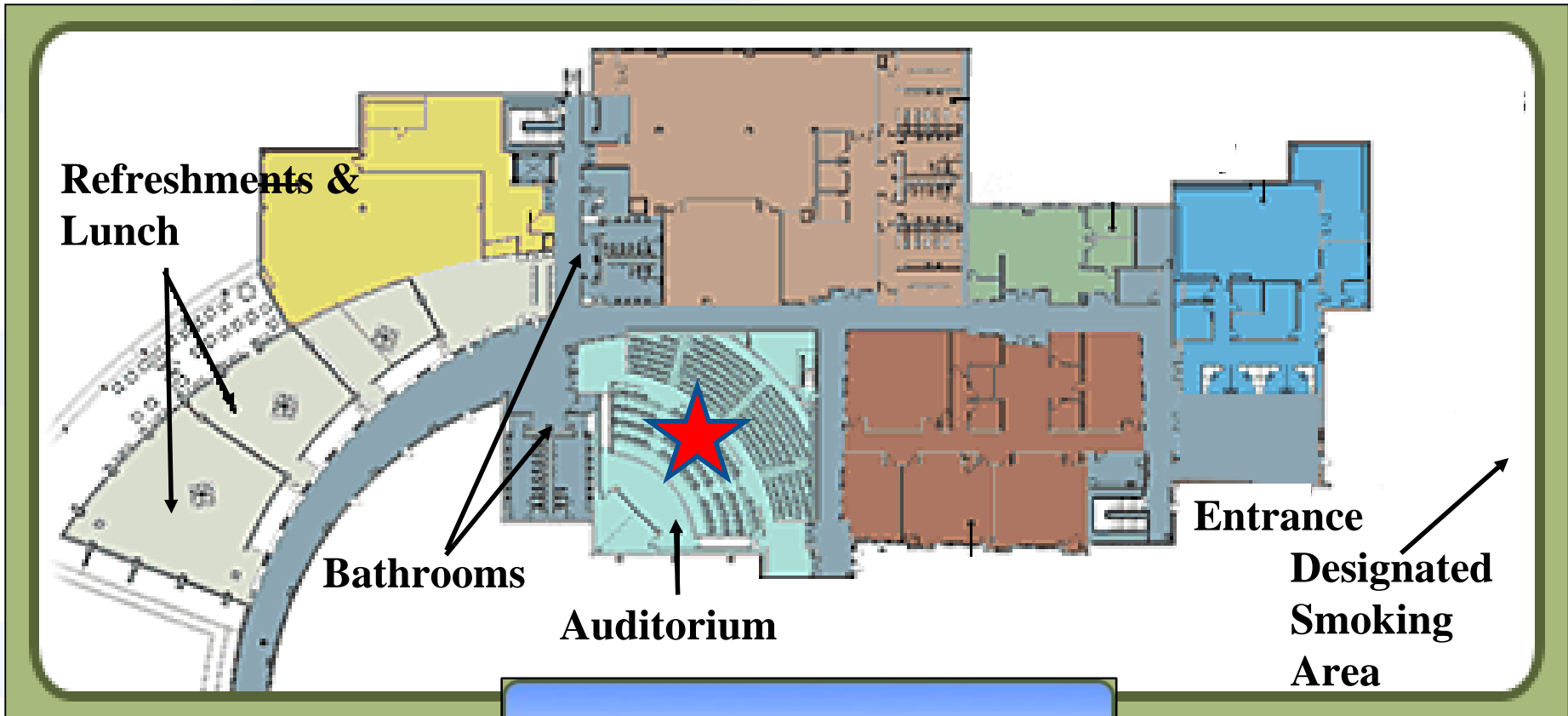
Energy for Industry

Customer Seminar

May 15, 2019



Navigating Building E

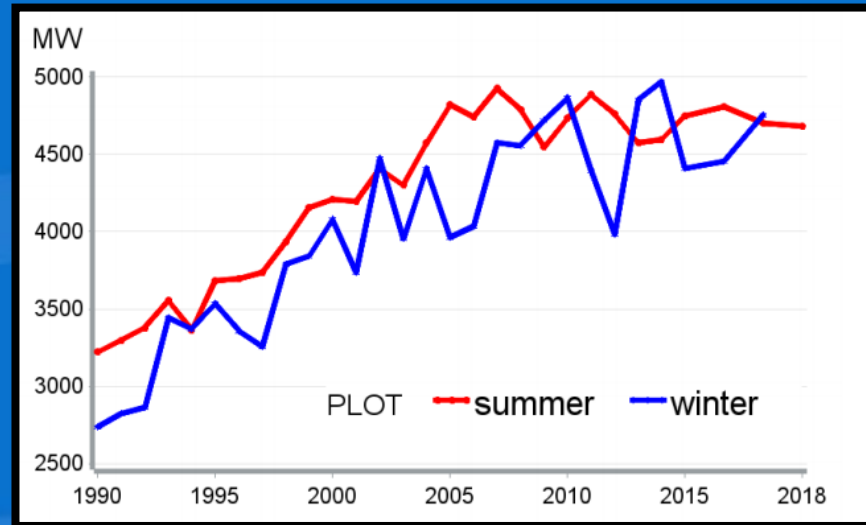


Meeting Agenda

9:00 – 9:15 am	Welcome & Introductions	Keller Kissam, President, Electric Operations, Dominion Energy
9:15 – 9:45 am	Dominion Merger Update	Rodney Blevins, President & CEO, Southeast Energy Group, Dominion Energy
9:45 – 10:15 am	Integrated Resource Plan	Jim Neely, Senior Engineer, Resource Planning
10:15 – 10:30 am	BREAK	
10:30 – 11:00 am	Distribution Dispatch & Grid Automation	Sally Wofford, Manager, Dispatching
11:00 – 11:30 am	Integrating Solar	Mark Furtick, Manager, Renewable Energy Program & Technical Services
11:30 – 12:00 noon	Economic Update	John Raftery, Director, Rates & Regulatory Affairs
12:00 noon	Closing Remarks	Dan Kassis, Vice President, Customer Relations and Renewables
	LUNCH FOLLOWING	
1:30 pm	Optional	System Control Tour (Limited Availability) Distribution Dispatch Tour (Limited Availability) Internet Security Operations Center Tour (Limited Availability)

Dominion Merger Update

Integrated Resource Plan



Jim Neely

Sr. Engineer, Resource Planning

Agenda

- Least Cost Expansion Plan
- Result from Scenario Analysis

Least Cost Expansion Plan

		Gross Territorial Peak	Capacity Changes				Total Capacity	Reserve Margin
			Solar	Winter Peaking	Baseload	Retirements		
2019	Summer	4883	72			-85	6132	26%
	Winter	4964					6163	24%
2020	Summer	4933	187			-25	6295	28%
	Winter	5008					6139	23%
2021	Summer	4979	102				6398	28%
	Winter	5039					6140	22%
2022	Summer	5019					6399	27%
	Winter	5078		3			6144	21%
2023	Summer	5058					6400	27%
	Winter	5100		30			6171	21%
2024	Summer	5084					6401	26%
	Winter	5140		77			6219	21%
2025	Summer	5124					6402	25%
	Winter	5183		128			6271	21%
2026	Summer	5170					6403	24%
	Winter	5228		182			6326	21%
2027	Summer	5213					6404	23%
	Winter	5268		229			6374	21%
2028	Summer	5257					6406	22%
	Winter	5308		277			6423	21%
2029	Summer	5297					6407	21%
	Winter	5348			540		6687	25%
2030	Summer	5340					6948	30%
	Winter	5391					6688	24%

Scenario Analysis

- 19 Scenarios
- 4 Sets of Assumptions
 - Base Gas Prices, Zero CO₂ Costs
 - High Gas Prices, \$15/Ton CO₂ Costs
 - High Gas Prices, Zero CO₂ Costs
 - Base Gas Prices, \$15/Ton CO₂ Costs

Scenario Number	Scenario	Scenario Ranking			
		0CO ₂ Base gas	15CO ₂ High gas	0CO ₂ High gas	15CO ₂ Base gas
1	Battery-1	16	17	16	17
2	Battery-1 w/ Solar Ownership	19	18	19	19
3	Battery-2	11	13	12	15
4	Battery-2 w/ Solar Ownership	18	16	15	18
5	CC 1081 MWs	14	14	14	11
6	CC 540 MWs + Retire Coal	12	15	17	4
7	CC 540 MWs x2	1	10	10	6
8	CC 540 w/ Battery-1	17	19	18	16
9	CC 540 w/ Battery-2	13	12	13	13
10	CC 540 w/ ICT337	8	9	8	8
11	CC 540 w/ ICT93	6	7	6	2
12	ICT 337 MWs	9	11	9	10
13	ICT 93 MWs	2	5	5	7
14	Solar Ownership w/ ICT93	10	6	7	12
15	Solar Ownership w/ ICT93 + Retire Gas	15	8	11	14
16	Solar PPA 200 w/ ICT93 (\$30)	3	4	3	3
17	Solar PPA 400 w/ ICT93 (\$30)	4	1	1	1
18	Solar PPA 400 w/ ICT93 (\$35)	5	2	2	5
19	Solar PPA 400 w/ ICT93 (\$40)	7	3	4	9

Questions



Break



Distribution Dispatch & Grid Automation



Sally Wofford
Manager, Dispatching



Agenda

- Distribution Dispatch Overview
- Computer Systems, Grid Automation and Outage Restoration
- Challenges of Severe Weather

Vision of Distribution Dispatch

Distribution Dispatch supports our stakeholders with well trained personnel. Our primary focus is the safe and reliable operation of the Electric System. We use technology to communicate, analyze, and manage our business resulting in excellent customer service.

Distribution Dispatch



Charleston Dispatch Center

Centralized Dispatch

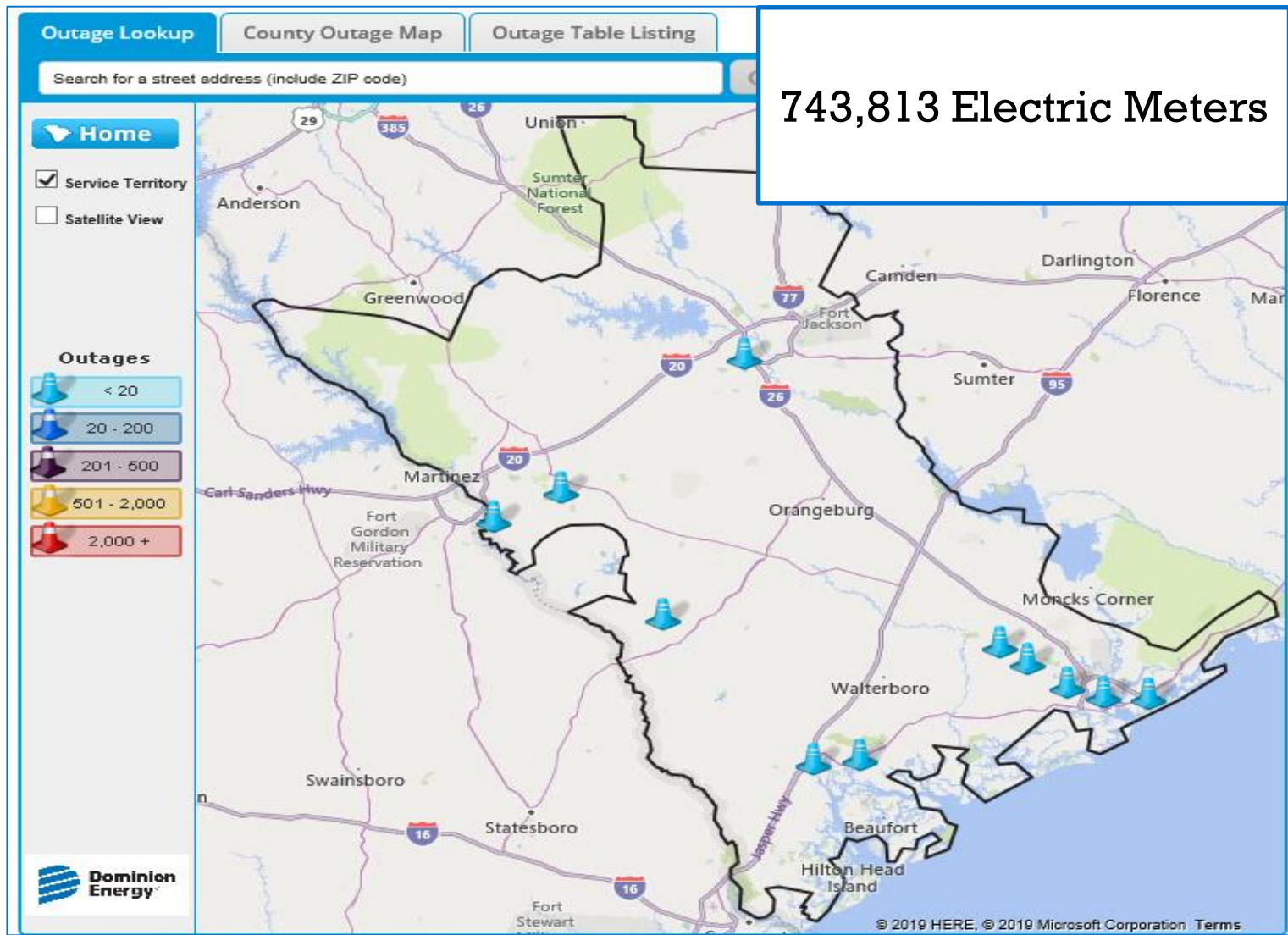
Two Dispatch Centers

- Columbia
- Charleston

The Two centers work together as one with common work practices and common goals

- Shifts split between offices:
 - Nights in Charleston
 - Evening and Weekend days in Columbia
 - Dayshift -- both locations

Electric Distribution System



Dominion Energy South Carolina Electric Distribution System

262 Substations

759 Circuits

758 SCADA Controlled Substation Breakers

1,073 Field SCADA Switches and Reclosers

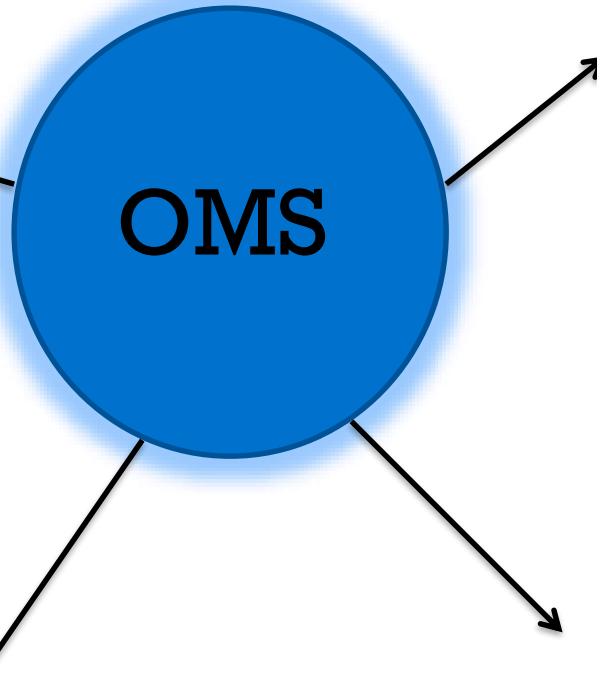
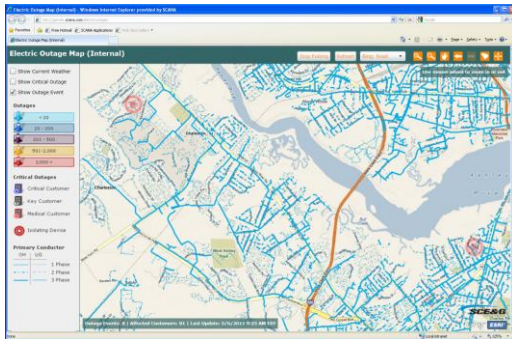
18,145 Distribution Miles

743,813 Electric Customers

Outage Management System

GIS

- Electric grid
- Links customers to grid
- Land base
- Normal electrical configuration



SCADA

- Control of substation breakers
- Control of Field Switches and Reclosers
- Multiple data points from each switch
- Auto sectionalization to reduce fault exposure

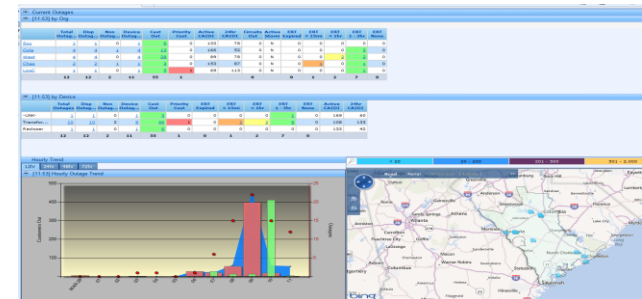


CIS

- Customer information
- Service point
- Outage call

Focal Point

- Management view of OMS



Outage Management System

Oracle Utilities Network Management System - Web Workspace

ORACLE Web Workspace Preferences Help Logout

Work Agenda: ALL Active (Default)

Total Events In View: 28 Est Customers Out: 5059 Calls: 35 Critical Customers Out: 7 Medical Customers Out: 28 Key Customers Out: 6 Crews Dispatched/On: 6

Sort: Crew (-) Filter: ALL Active (Default)

Work Queue	Event #	Status	Crew	Reg	OpArea	WkArea	Sub	Ckt (Zone)	Device	Phase	Clues	Address	Start Time	ERT	Rest Time	EstOut	Run CMI	Calls
	1257004	DSP	SU-1	Cola	West Cola	WC	Dixiana	01142-15142	TO-003-0245129-A	A			07/28/15 09:08	07/28/15 18:46		3	825	0
	1256873	W-ASN	SR6385	Chas	Savage Rd	JI	Bayfront 23 Kv	00662-92402	SCA-092-GS0000407-ABC				07/27/15 06:00	07/29/15 16:00		0	11421	0
	1256878	DSP	SR6385	Chas	Savage Rd	JI	Bayfront 23 Kv	00662-92402	<inline_jumper.9025>	ABC			07/27/15 13:01	07/29/15 16:00	07/27/15 13:11	6	0	0
	1257066	DSP	SR5501	Chas	Savage Rd	SR	St Andrews	00192-11502	TO-092-0150297-B		E-CP	FOLLY ROAD & WINDER...	07/28/15 12:44	07/28/15 14:50		0	0	1
	1257053	DSP	SR3353	Chas	Savage Rd	JI	Fort Johnson 23 Kv	00428-92242	TO-092-0314221-A		E-HW	670 PORT CIR	07/28/15 11:37	07/28/15 13:43		0	0	1
	1257023	DSP	PW0527	Cola	Piney Woods	PW	Whitehall	00392-62912	TO-006-C016538-AB	AB			07/28/15 09:39	07/28/15 15:16		2	488	0

Viewer 1 [Real-Time Mode]

OMS Key and Critical Customer Indicators

Work Agenda: Key = 1, ALL Active (Default)

File | Sort | Filter | Actions | Help

Total Events In View	Est Customers Out	Calls	Critical Customers Out	Medical Customers Out	Key Customers Out	Crews Dispatched/Onsite
1	1	0	0	0	1	1

Sort: Key (+)

Filter: Key = 1, ALL Active (Default)

Event #	Status	Crew	Reg	OpArea	WkArea	Sub	Ckt (Zone)	Device	Phase	Key	EstOut	Clues	Address	Start Time	ERT	Rest Time	Run CMI	Calls	Med
3001504	DSP	EMSUB	Chas	Mt Pleasant	MP	C ntr y	00791-4 2-2	FU-0 FS000 498-ABC	ABC	1	1			07/16 09:31	07/16 11:55			0	0

File | Tools | Web Workspace

Work Agenda: Crit = 1, ALL Active (Default)

File | Sort | Filter | Actions | Help

Total Events In View	Est Customers Out	Calls	Critical Customers Out	Medical Customers Out	Key Customers Out	Crews Dispatched/Onsite
1	1	1	1	0	0	1

Sort: Key (+)

Filter: Crit = 1, ALL Active (Default)

Event #	Status	Crew	Reg	OpArea	WkArea	Sub	Ckt (Zone)	Device	Phase	Crit	EstOut	Clues	Address	Start Time	ERT	Key	Rest Time	Run CMI	Calls
3011263	DSP	BW33	West	Barnwell	BW	B ntr y	00011-4 24: 1	TO-052-0 76: 7-BC	BC	1	1	LO	MARLBORO AVE WELL	05/18/16 0: 31	05/18/16 1: 00	0		200	1

Emergency Events

Linked but Not Rolled Up

Work Agenda: WkArea = SR, ALL Active (Default)

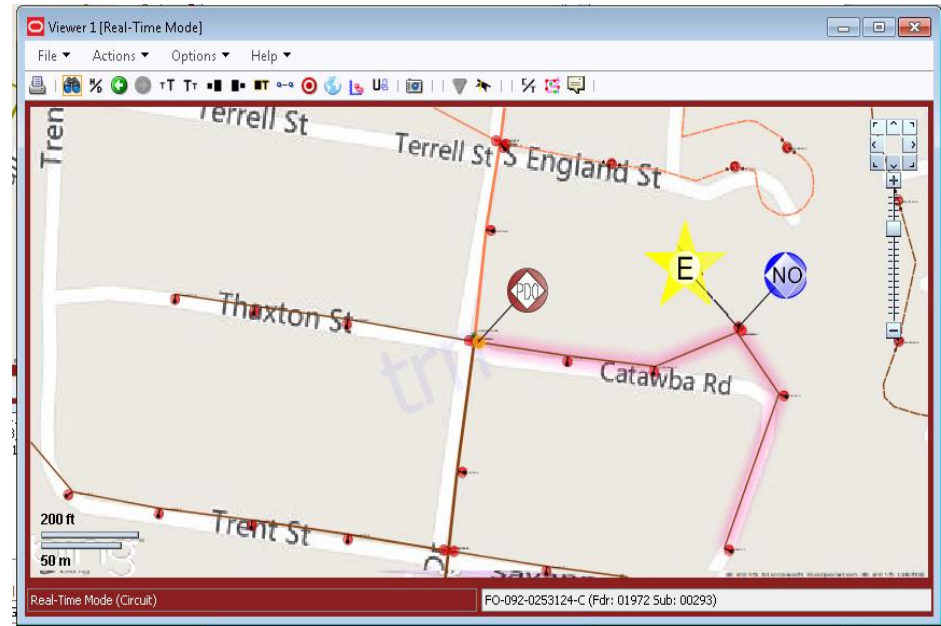
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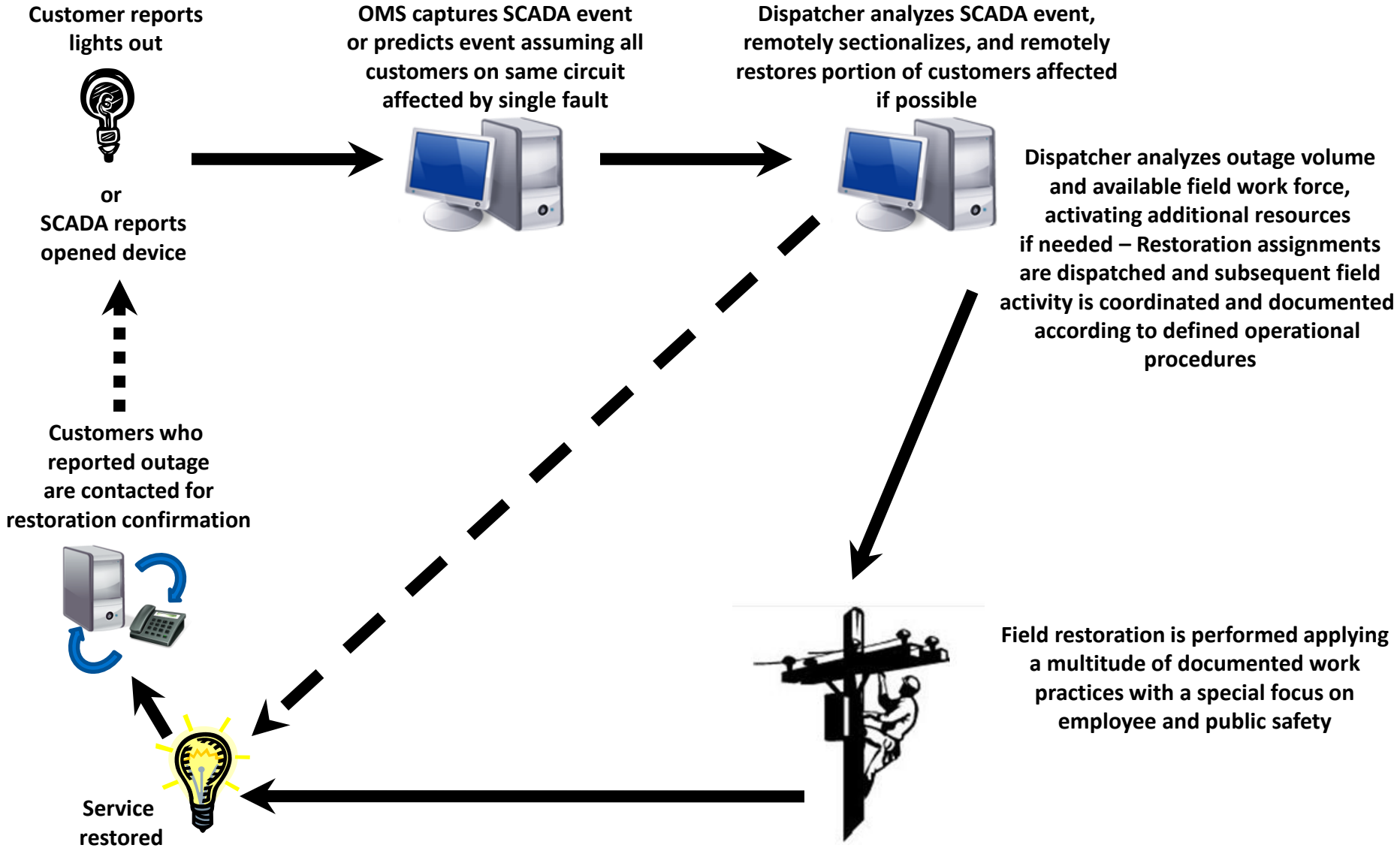
Total Events In View	Est Customers Out	Calls	Critical Customers Out	Medical Customers Out	Key Customers Out
2	15	4	0	0	0

Sort: Status (+) Filter: WkArea = SR, ALL Active (Default)

Status	WkArea	Crew	Device	OpArea	Sub	Ckt (Zone)	Clues	Address	Start Time	EstOut
UNA	SR		TO-092-0413864-C	Savage Rd	Savage Road 23...	00293-01972	HW	763 CATAWBA RD CHA...	05/26/15 15:49	0
UNA	SR		FO-092-0253124-C	Savage Rd	Savage Road 23...	00293-01922	LO	743 CATAWBA RD CHA...	05/26/15 15:50	15

- First customer reported wires to house down.
- Three other customers reported lights out.
- Predicted outage has rolled up to the tap fuse, but the location of the emergency event is maintained to aid in giving appropriate information to the dispatcher and crew working the outage.





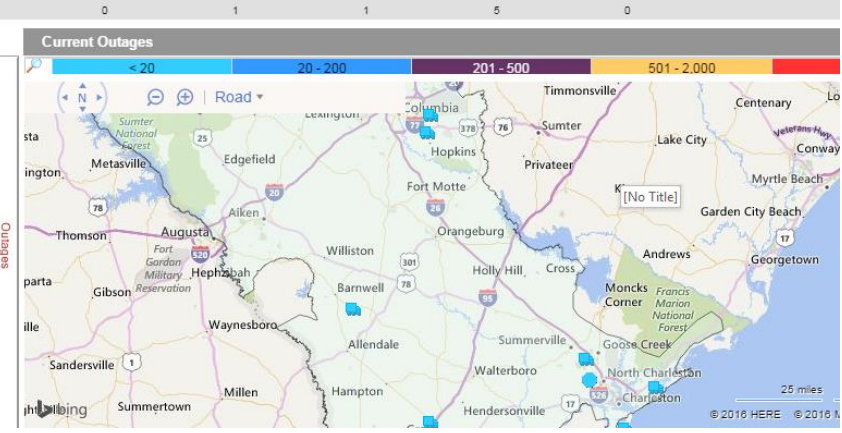
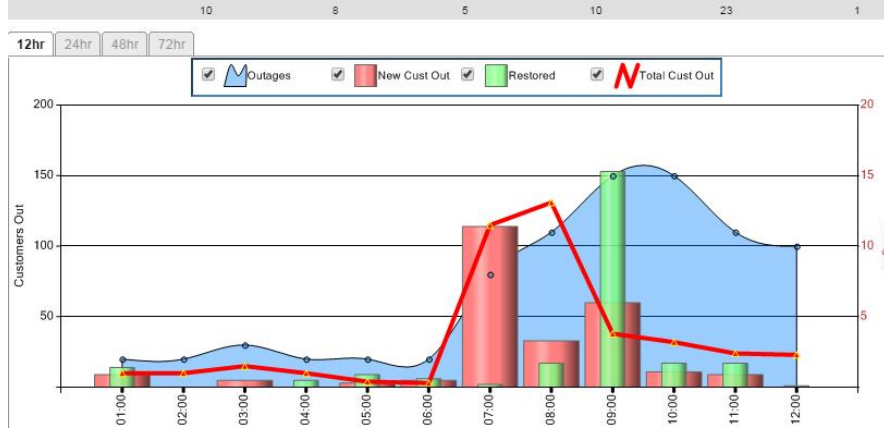
Internal Management Dashboard Reporting

Modules

Current Outages ⓘ

[12:08] by Org																
	Total Outages	Disp Outages	Non Outages	Device Outages	Cust Out	Priority Cust	Active CAIDI	24hr CAIDI	Circuits Out	Active Storm	ERT Expired	ERT < 15mi	ERT < 1hr	ERT 1-3hr		
Chas	2	2	1	2	2	0	34,642	304	0	N	0	0	0	1		
LowC	2	1	1	2	6	0	24	141	0	N	0	0	0	0		
Cola	3	2	2	3	9	0	152	67	0	N	0	0	0	3		
West	2	2	0	2	2	1	143	87	0	N	0	0	1	1		
Sou	1	1	1	1	4	0	106	47	0	N	0	1	0	0		
10 8 5 10 23 1 0 0 1 1 5																

[12:08] by Device													
	Total Outages	Disp Outages	Non Outages	Device Outages	Cust Out	Priority Cust	ERT Expired	ERT < 15mi	ERT < 1hr	ERT 1-3hr	ERT None	Active CAIDI	
Transformer / PM	6	4	5	6	16	1	0	0	0	4	0	107	
OH Fuse	4	4	0	4	7	0	0	1	1	1	0	9,969	
10 8 5 10 23 1 0 1 1 5 0													





The Challenges of Severe Weather

Major Challenges in Severe Weather

- Wires and poles down
- Ability to get crews to the scene of the outage
- Large number of calls
- Logistics of crews and support staff



Before the Storm

- Prepare computer systems for high volume of calls
- Prepare employees to report to work for multiple days
- Prepare food and water supplies
- Stage all preliminary workforce and supplies
- Communication with other utilities and communities

After the Storm

- Assess damage
- Prioritize restorations actions and crews
- Communicate progress of restoration
- Logistics - care for employee/contractor needs for food and rest in between shifts to ensure safe and reliable storm response

Questions



Integrating Solar



Mark Furtick

Manager, Renewable Energy Programs & Technical Services

Integrating Solar

1. Solar Facts & Figures
2. Performance & Profile Characteristics
3. Integration Considerations and Experiences

Renewable Energy at Dominion Energy South Carolina

as of 04/30/2019

Solar Photovoltaic – 446.3 MW (9,822 Systems)

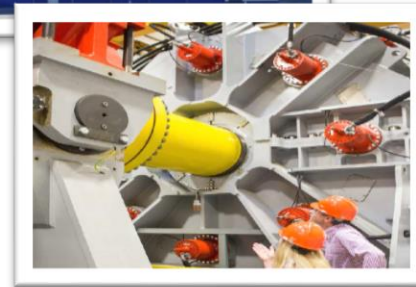
- Residential 68.1 MW
- Commercial/Industrial 27.5 MW
- Utility Scale 334 MW
- Community Solar 16.0 MW

Hydro Plants – 797 MW

- Saluda, Neal Shoals, Parr, Stevens Creek (218 MW)
- Fairfield Pumped Storage (576 MW)

Wind Turbine Drivetrain Research

- Dominion Energy Innovation Center @ Clemson University Research Institute



Distributed Energy Resources Act 236

- Enacted in 2014, Act 236 set out a number of goals for Investor Owned Utilities in order to promote the establishment of renewables in South Carolina.
- Incentives were recognized as being essential in meeting goals, and cost recovery caps were implemented to limit customer exposure.
- Of the 446 MW of Installed PV, approximately 141 MW are DER related.

DER Incremental Cost Fixed Monthly Charge	Current May 2018 – April 2020	Act 236 Cap
Residential	\$1.00	\$1.00
Small & Medium General Service	\$5.19	\$10.00
Large General Service	\$100.00	\$100.00

State Solar PV Installation Rankings, 2018

State	Rank		
	2016	2017	2018
California	1	1	1
Texas	6	4	2
North Carolina	4	2	3
Florida	9	3	4
Nevada	5	9	5
New York	12	12	6
New Jersey	10	11	7
Minnesota	14	6	8
Arizona	7	7	9
Massachusetts	8	5	10
Colorado	11	20	11
South Carolina	20	8	12
Maryland	13	13	13
Oregon	18	14	14
Connecticut	21	21	15

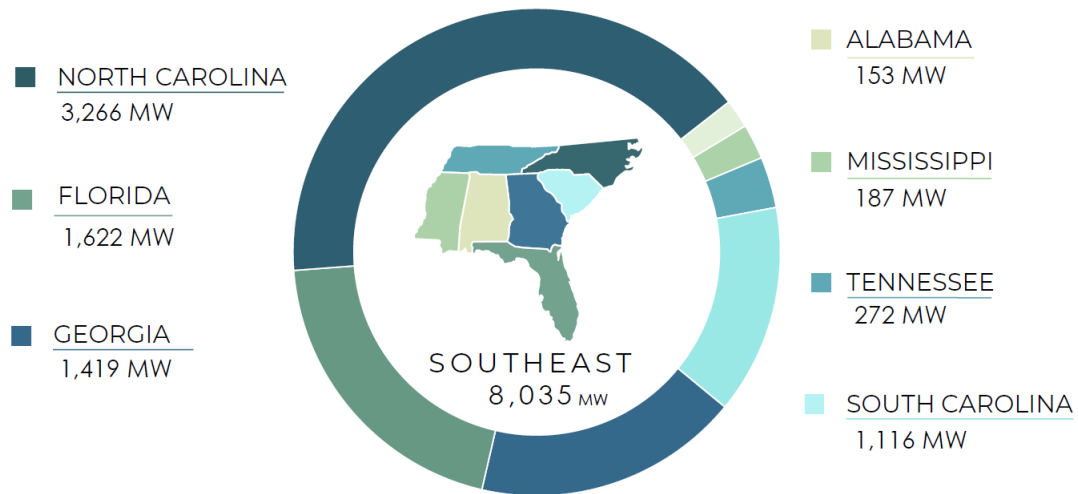


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Solar PV Installation (MW_{dc}) Rankings

2018 SOUTHEAST SOLAR SNAPSHOT BY STATE

10



Solar in the Southeast
2018 Annual Report

cleanenergy.org
Clean Energy

SOUTH CAROLINA

SOLAR LEADERSHIP IN THE PALMETTO STATE



19

UTILITY-SCALE SOLAR, MW

UTILITY	2018	2022
SCE&G	263	1,058
DUKE ENERGY CAROLINAS	332	590
DUKE ENERGY PROGRESS	350	557
SANTEE COOPER	4	8

DISTRIBUTED SOLAR, MW

UTILITY	2018	2022
SCE&G	110	230
DUKE ENERGY CAROLINAS	31	58
DUKE ENERGY PROGRESS	9	17
SANTEE COOPER	18	33

- South Carolina's "Energy Freedom Act" (currently pending in the state Senate, after passing the House unanimously) is comprehensive solar legislation that will sustain this vibrant market. Targets set in South Carolina's Act 236 from 2014 had underestimated the demand for solar in the state. Instead of propelling growth of the distributed solar market through 2021 as intended, investor-owned utilities began encountering statutory caps three years early.

SOLAR WATTS PER CUSTOMER

UTILITY	2018	2022
DUKE ENERGY PROGRESS	2,150	3,459
SCE&G	512	1,706
DUKE ENERGY CAROLINAS	599	1,064
STATE AVERAGE	443	1,000
SOUTHEAST AVERAGE	269	631
SANTEE COOPER	22	42



- The watts per customer (W/C) solar ratios for Duke Energy Progress (DEP) and Duke Energy Carolinas (DEC) are higher in South Carolina than its neighboring North Carolina utilities. DEP earned a return trip to SACE's SunRiser list – showcasing the leadership of utilities with the highest forecast four-year increase in W/C solar ratio.
- SCE&G dramatically expanded its utility-scale solar capacity in 2018 – joining DEP and DEC above the Southeast average solar ratio in 2018 and with a four-year forecast that reinforced its designation on SACE's list of SunRisers.
- State-owned utility Santee Cooper serves approximately one million retail customers, yet fails to offer sufficient solar resources and remains on SACE's list of SunBlockers for the second year.

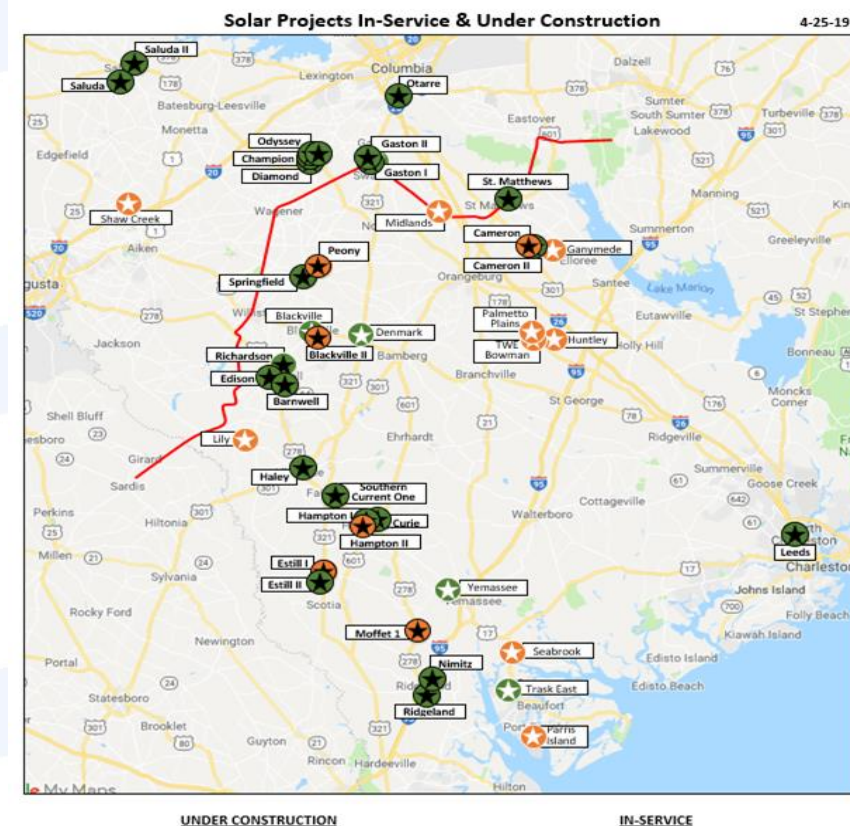
Solar Independent Power Producers by the Numbers

State Interconnection Queue (< 80 MW)		
<u>Status</u>	<u>MWs</u>	<u>Total Projects</u>
Complete	371	112
In Progress	2697	86
Withdrawn	<u>3548</u>	<u>207</u>
Total	6,616	405
<i>as of 4/30/2019</i>		

FERC Interconnection Queue (> 80 MW)		
<u>Status</u>	<u>MWs</u>	<u>Total Projects</u>
Suspended	113	1
In Progress	1,889	17
Withdrawn	<u>413</u>	<u>4</u>
Total	2,415	22
<i>as of 4/30/2019</i>		

Utility-Scale Solar 350 MW

- 29 Solar Farms In-Service
 - 6 Transmission
 - 23 Distribution
- 9 Solar Farms under Construction



Dominion Energy Solar – South Carolina

Moffett Solar – Jasper County

- 71.4 MW
- 900 Acres
- 115 kV
- Power 15,000 Homes



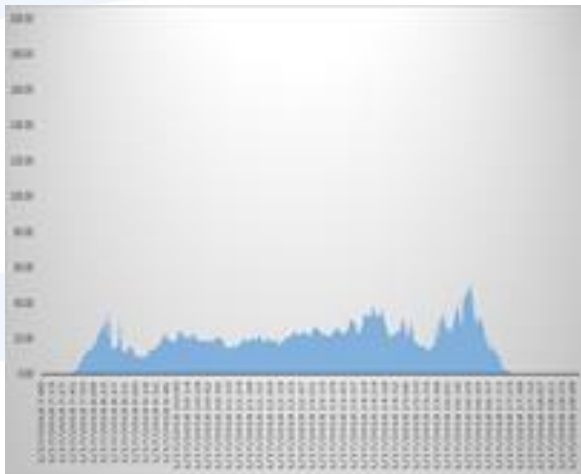
Ridgeland Solar – Jasper County

- 10 MW
- 80 Acres
- 23.9 kV
- Power 2,100 Homes

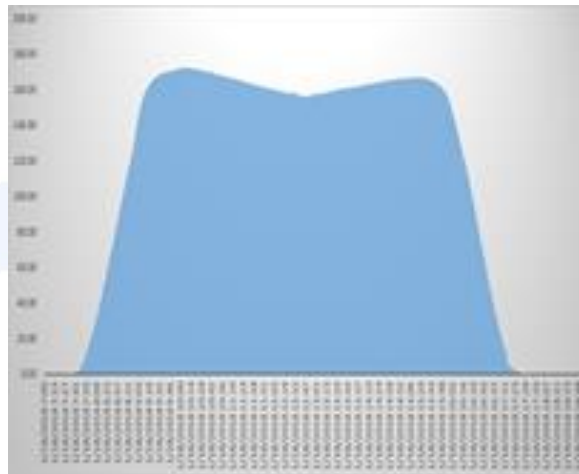


Composite Solar Generation

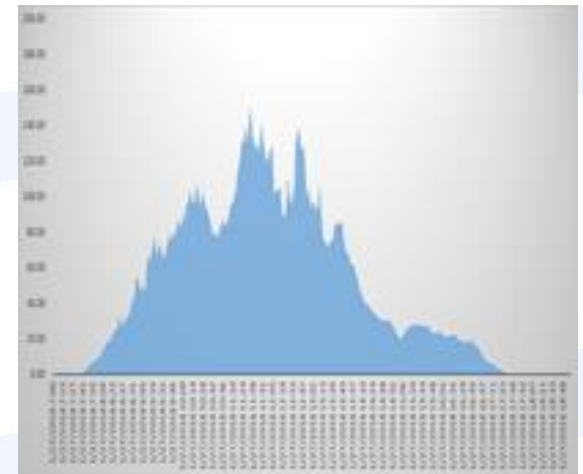
January 17th, 2019



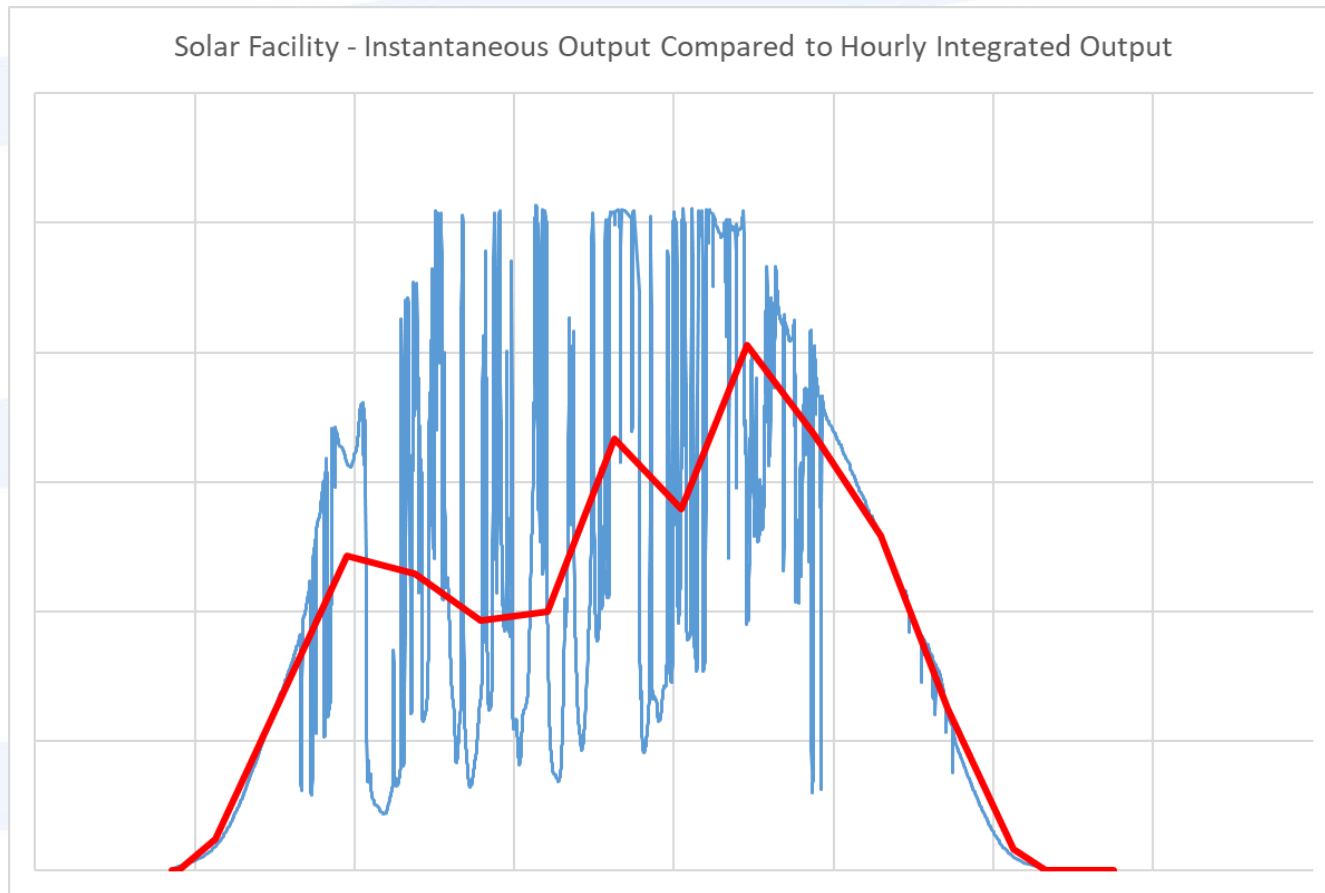
January 18th, 2019



January 27th, 2019



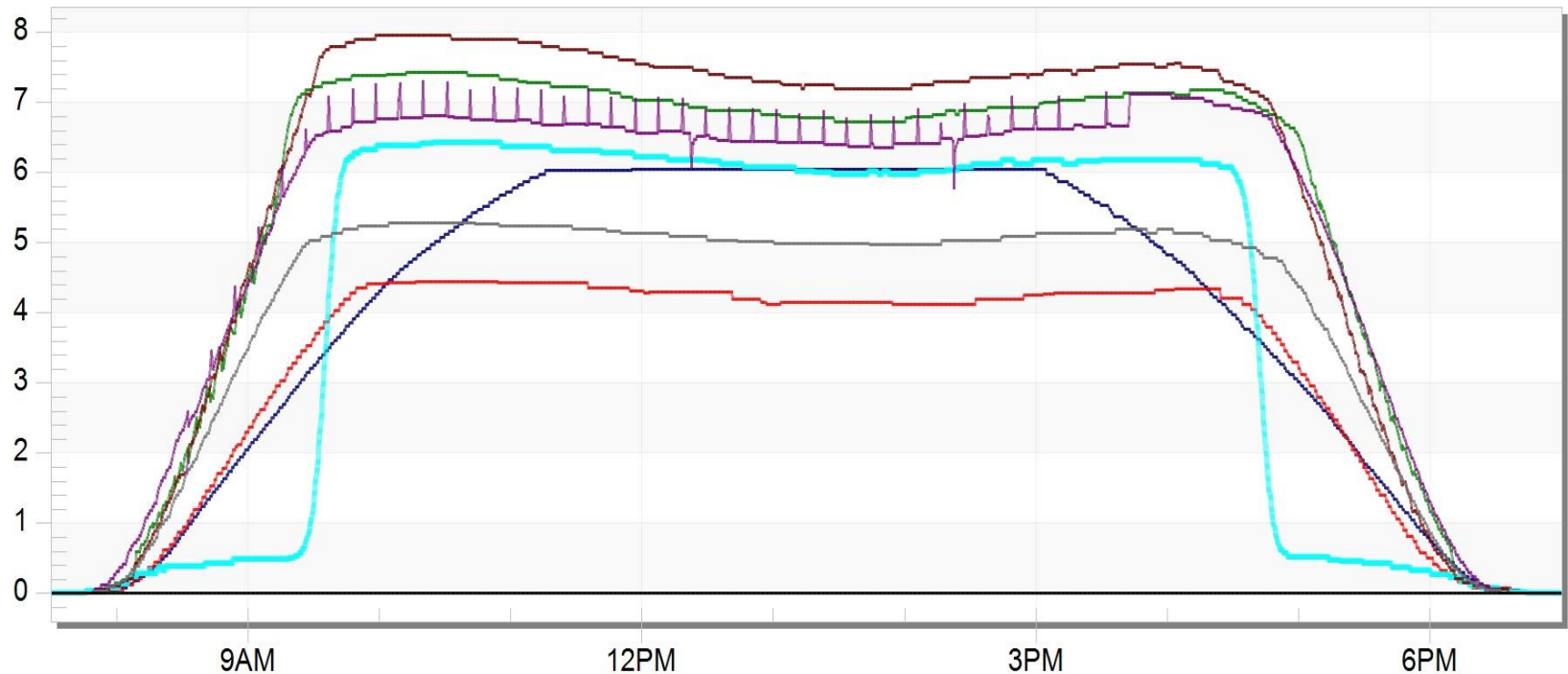
Daily Intermittency – Partly Cloudy



Sample of Individual Solar Farm Profiles

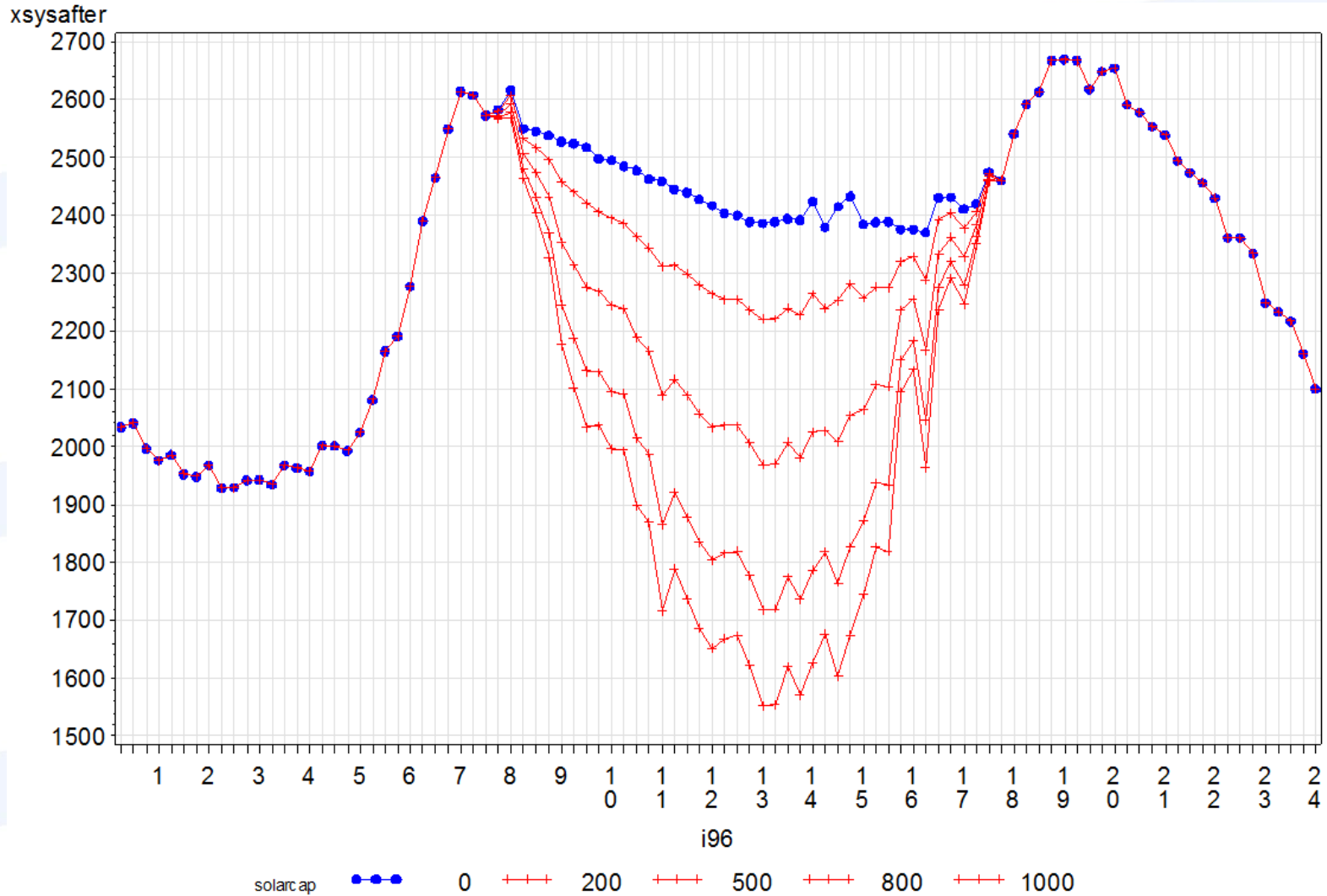
Distribution Solar Generation

(Between 5 and 10 MWs)



Oct 28 Sun 2018

Varying amounts of solar on a milder winter day



Power Quality Monitoring

- Power Quality Instrumentation Installed at Every Utility-Scale Solar Farm
 - Remote Near Real-Time Communication
 - Email Alert for Engineers
 - High Resolution Data
 - Harmonics
 - Transients
 - Flicker
 - Voltage Deviations



Intermittent Generation Integration

- Ramping & Stability
- Plant Wear & Tear
- Lower Minimum Loads
- Start-up Fuel Costs
- Inrush Currents
- Inverter Controls / Flicker
- Load Tap Controllers / High Voltage
- Battery Energy Storage (PV+S or just S)
- Fairfield Pumped Storage

Questions



Dominion Energy



John Raftery
Director, Rates & Regulatory Affairs

Important note to investors

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding Dominion Energy and Dominion Energy South Carolina. The statements relate to, among other things, expectations, estimates and projections concerning the business and operations of Dominion Energy and Dominion Energy South Carolina. We have used the words "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "outlook", "predict", "project", "should", "strategy", "target", "will", "potential" and similar terms and phrases to identify forward-looking statements in this presentation. As outlined in our SEC filings, factors that could cause actual results to differ include, but are not limited to: unusual weather conditions and their effect on energy sales to customers and energy commodity prices; extreme weather events and other natural disasters; federal, state and local legislative and regulatory developments; changes to federal, state and local environmental laws and regulations, including proposed carbon regulations; cost of environmental compliance; changes in enforcement practices of regulators relating to environmental standards and litigation exposure for remedial activities; capital market conditions, including the availability of credit and the ability to obtain financing on reasonable terms; fluctuations in interest rates; changes in rating agency requirements or credit ratings and their effect on availability and cost of capital; impacts of acquisitions, divestitures, transfers of assets by Dominion Energy to joint ventures, and retirements of assets based on asset portfolio reviews; receipt of approvals for, and timing of, closing dates for acquisitions and divestitures; changes in demand for Dominion Energy and Dominion Energy South Carolina's services; additional competition in Dominion Energy and Dominion Energy South Carolina's industries; changes to regulated rates collected by Dominion Energy and Dominion Energy South Carolina; changes in operating, maintenance and construction costs; timing and receipt of regulatory approvals necessary for planned construction or expansion projects and compliance with conditions associated with such regulatory approvals; adverse outcomes in litigation matters or regulatory proceedings; and the inability to complete planned construction projects within time frames initially anticipated. Other risk factors are detailed from time to time in Dominion Energy and Dominion Energy South Carolina's quarterly reports on Form 10-Q or most recent annual report on Form 10-K filed with the Securities and Exchange Commission.

The information in this presentation was prepared as of 2019 Large Customer Seminar. Dominion Energy and Dominion Energy South Carolina undertake no obligation to update any forward-looking information statement to reflect developments after the statement is made. Projections or forecasts shown in this document are based on the assumptions listed in this document and are subject to change at any time. In addition, certain information presented in this document incorporates planned capital expenditures reviewed and endorsed by Dominion Energy's Board of Directors. Actual capital expenditures may be subject to regulatory and/or Board of Directors' approval and may vary from these estimates.

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Agenda

- Becoming Dominion Energy[®] | Who We Are
- Working Towards a Sustainable Future
- Growing South Carolina | Resource Planning
- Brighter Together | A Strong Energy Partner

Dominion Energy[®]

Who We Are

Dominion Energy Culture

Our Core Values



SAFETY

Safety is our highest priority, in the workplace and in the community.



ETHICS

Integrity, individual responsibility and accountability go hand-in-hand with bottom-line results.



EXCELLENCE

We set high performance standards and are committed to continuous improvement.



EMBRACE CHANGE

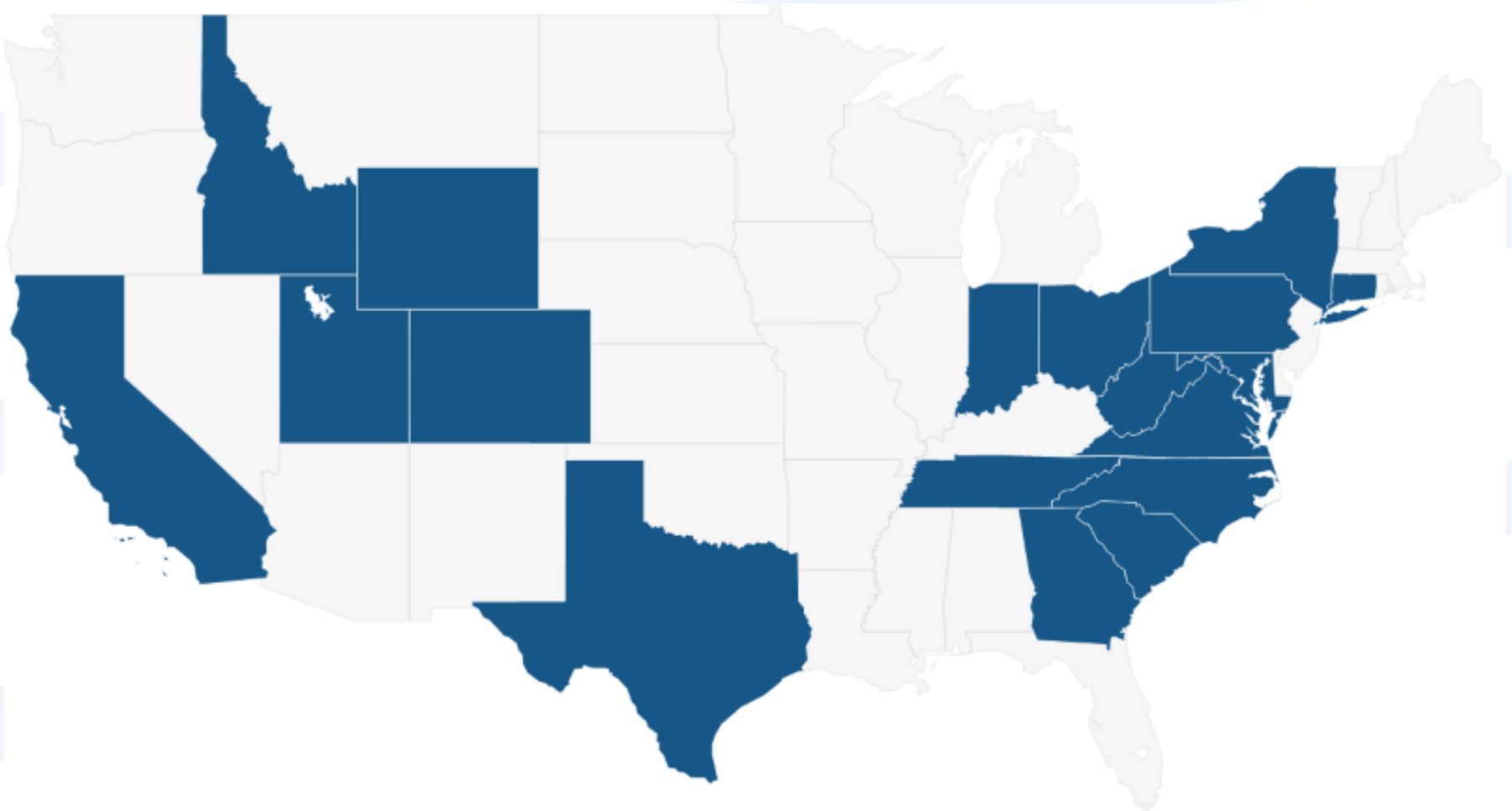
Embrace changing expectations from customers, investors, employees, and the communities we serve across 18 states.



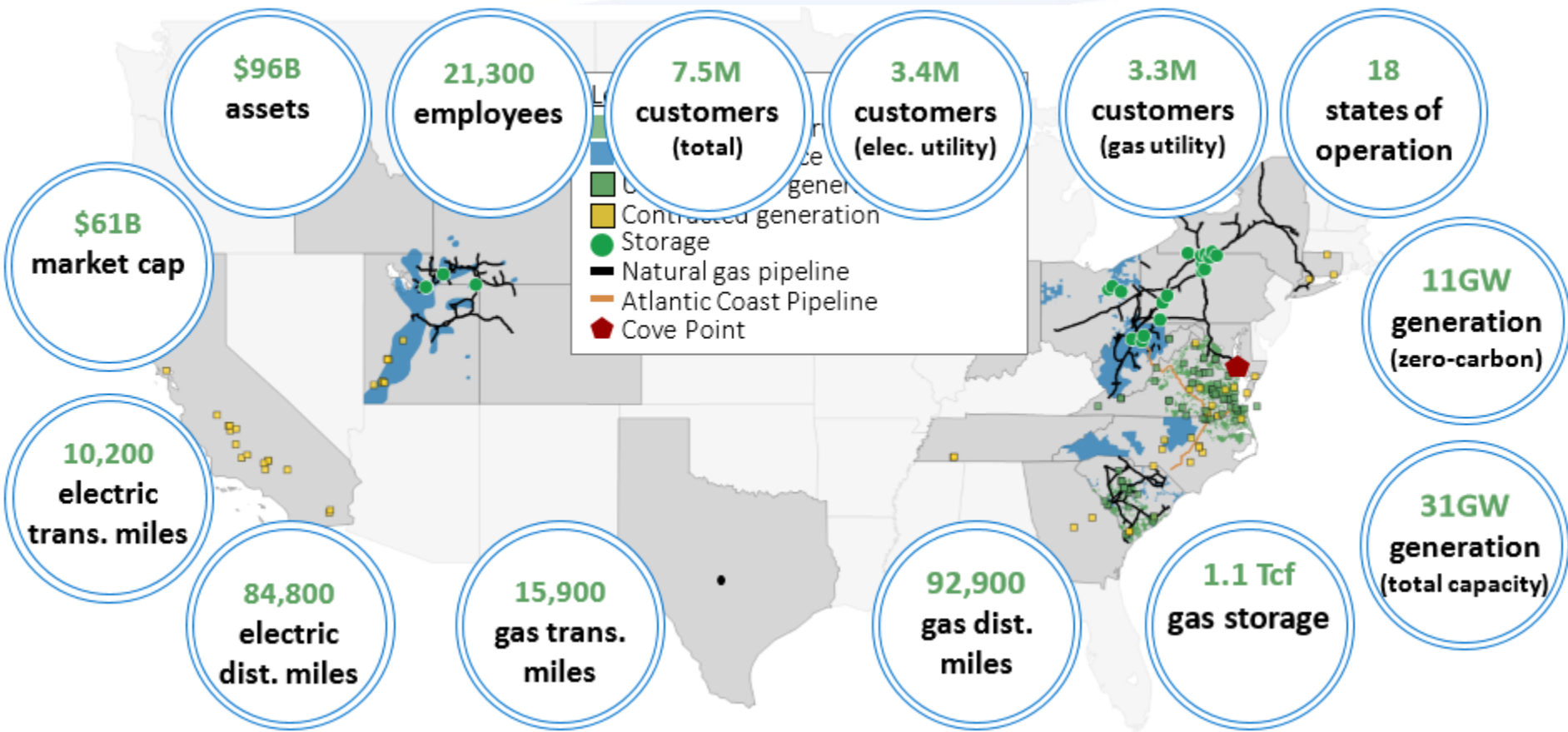
ONE DOMINION ENERGY

We know that strong, sustainable performance depends on how well we support each other.

Our Footprint Today



Our Footprint Today



Our Operating Segments



Power Generation

This operating segment consists of a power generation fleet fueled by nuclear, coal, natural gas, oil, biomass, fuel cells, water, wind and the sun. It provides electricity to utility customers and wholesale power markets, and under long-term contracts with other utilities and municipalities.



Power Delivery

This operating segment consists of 93,600 miles of electric transmission and distribution lines, and serves about 3.3 million electric utility customer accounts in North Carolina, South Carolina and Virginia.



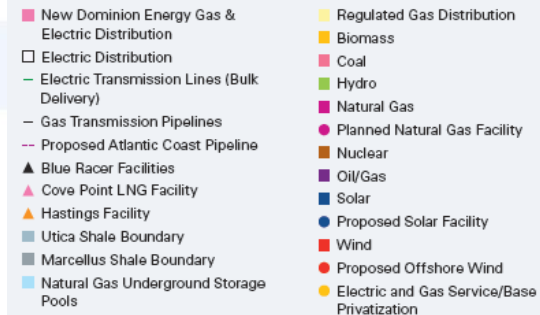
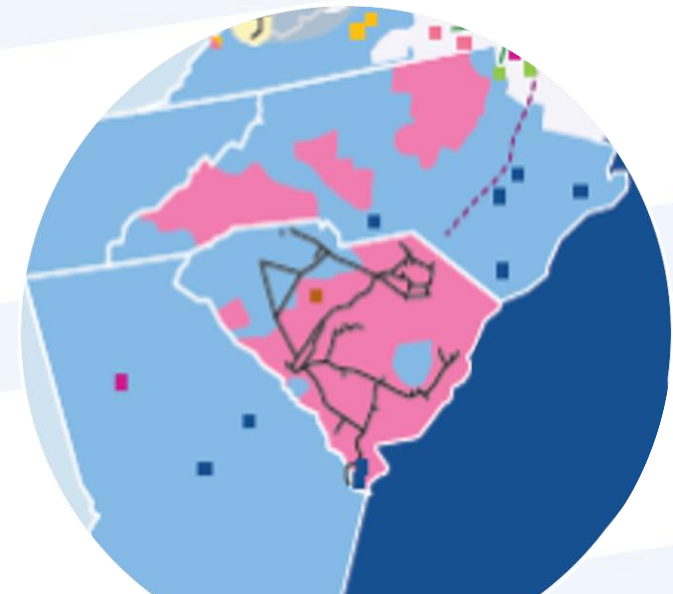
Gas Infrastructure

This operating segment has assets in the Appalachian Basin, the mid-Atlantic, the Southeast and the western Rockies. It has gathering, processing, fractionation, storage, transmission, distribution and liquefied natural gas facilities.

Newly Formed Operating Segment

SOUTHEAST ENERGY GROUP

This segment houses the operating and services companies of SCANA Corporation, including electric generation, transmission and distribution in South Carolina, gas distribution in North Carolina and South Carolina; and a competitive and regulated gas supply business principally serving Georgia. Together, the companies managed by the Southeast Energy Group have about 2.1 million customer accounts.



Four Key Focus Areas – Southeast Energy Group

- Safe, reliable and efficient delivery of affordable energy to customers.
- Completion of merger commitments as the path to rebuild trust and earn respect.
- Meeting corporate expectations; specifically integration and financial.
- Imbedding the Dominion Energy core values in the DNA of the organization as the way to include all employees in the combined company.



Hurricane Michael

[Timelapse Animation of Power Outages – 6 States](#)

<https://imgur.com/gallery/QdZ8BB8>

Working Towards a Sustainable Future

Environmental Stewardship

Leadership

**1 of 3
companies**

reducing carbon
emissions rate by

**more than
40%**

Since 2000, our carbon
intensity has decreased by
more than 50 percent.

The company intends to
further increase our reliance
on cleaner generating
technologies, and when
combined with continued
operation of our four nuclear
power stations, should result
in an additional reduction of
our carbon intensity to
60 percent by 2030.

HIGHLIGHTS

- **4th** in the nation among utility holding companies for ownership of solar facilities
- **\$3.7 Billion** – To safeguard public health, reduce emissions since 2000
- Over **50%** of reductions in carbon emission rate from power stations since 2000. **80%** targeted reduction by 2050 (vs. 2005)
- **4.4 BCF** of methane saved through voluntary reduction programs
- **262** – Employee projects in **10 states** to clean up riverfronts, improve trails, and fix parks

Our Social Commitment



We're proud to support our military service members, veterans, and their families.



Top Military Friendly Company
2019 - *G.I. Jobs*



Top Military Spouse Friendly Company
2019 - *G.I. Jobs*



Best for Vets Employers
2018 - *Military Times*

\$35 million in charitable giving in 2018

126,000 hours volunteered by employees

Recognized by Forbes as both one of the **Best Workplaces for Diversity &**
one of the **Best Places to Work for Women**

Economic Viability

- Cleaner generation
- Investing in infrastructure
- Innovation
- Cybersecurity



PLANNED GROWTH
CAPITAL EXPENDITURES
2019 ESTIMATED:

\$4.0 B

Economic Development

A STRONG BUSINESS PARTNER



Regularly honored for economic development among top U.S. utilities.



Site Selection magazine named Dominion Energy one of the country's **top 10 utilities** for economic development.



Business Facilities magazine named Dominion Energy **“Editor’s Choice Selection”** as a Top Utility for Powering Growth.

Brighter Together

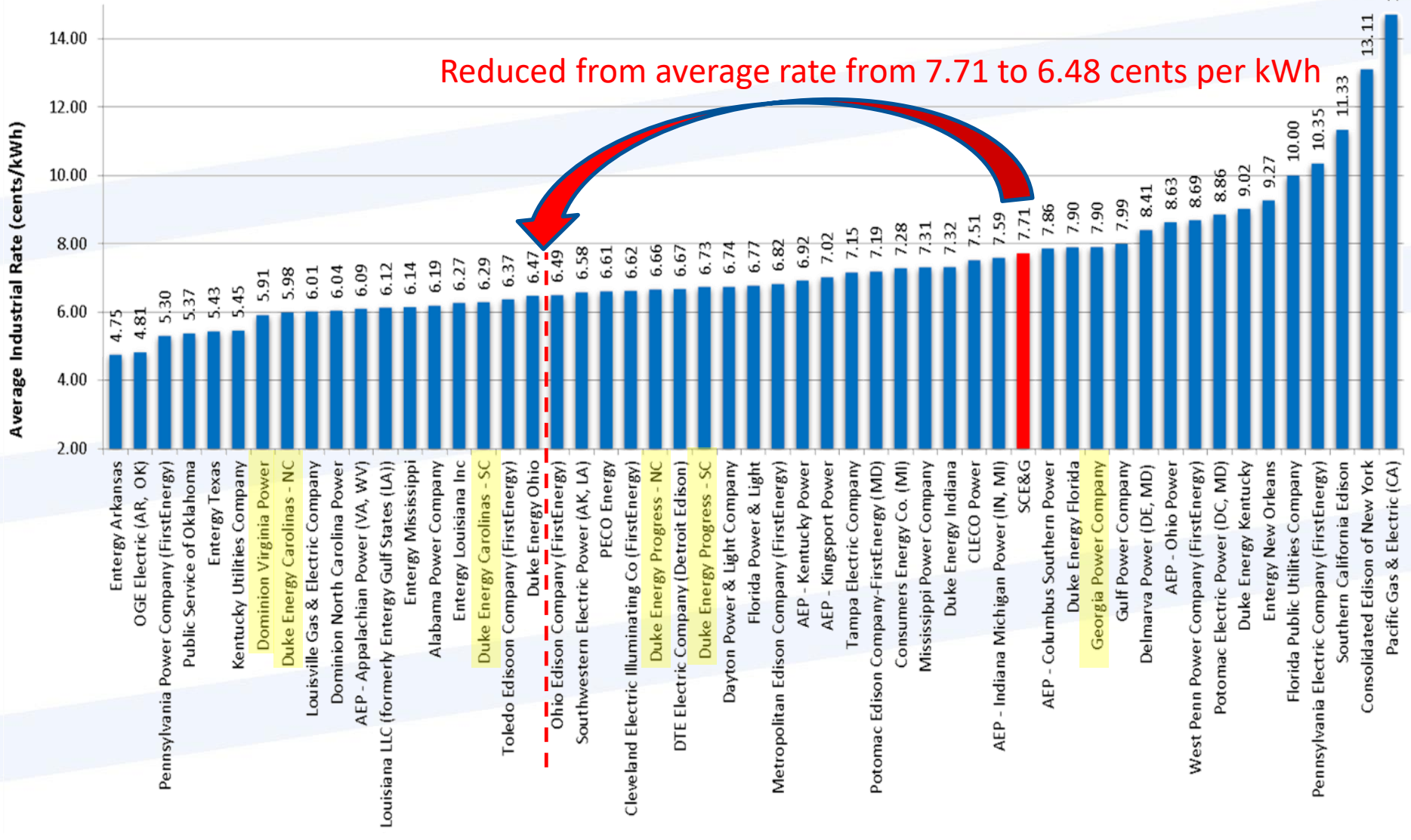
A Strong Energy Partner

Benefits to Electric Customers

- Nearly **15%** rate reduction for Customers (**\$4.5B in bill relief**)
- Dominion Energy shareholders **absorb \$1.7B of debt** not now in rates but was eligible
- Rate freeze for at least **3 years**
- Gas-fired power plant with **no capital cost to customers** (\$180M)
- Limit litigation risks



Edison Electric Institute



Source: Edison Electric Institute | Typical Bills and Average Rates Report Summer 2018

Factors: Industrial Customer, 1000 kW, 650,000 kWh, 89% Load Factor

Data includes the top 10 utilities in the nation and member utilities in the SEE.

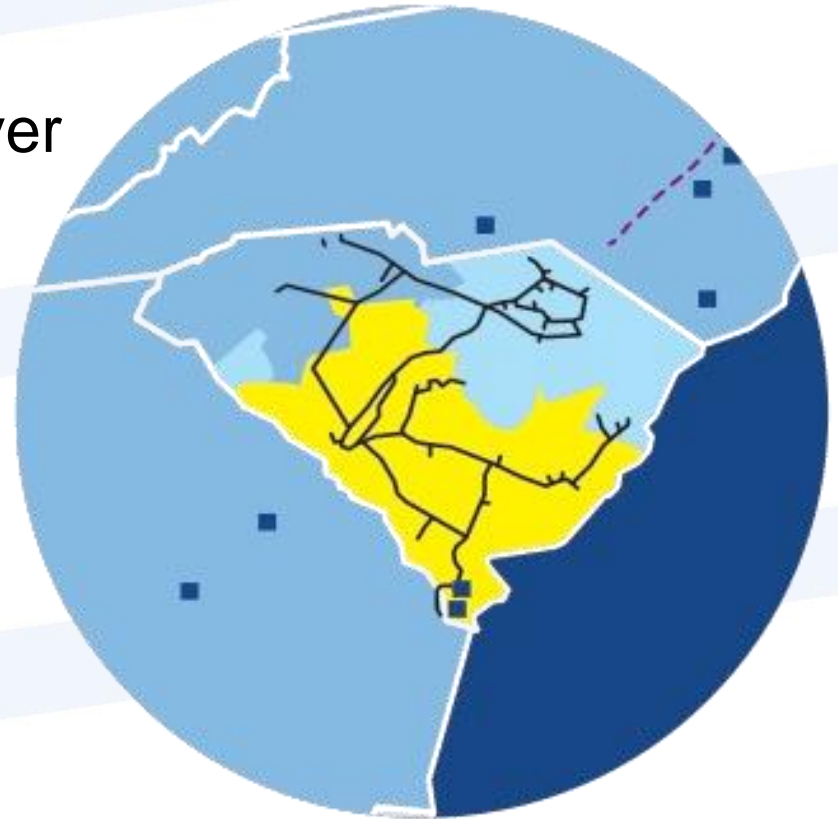
Bills and averages compiled by Rate Regulation Department of the EEI, using rates in effect July 1, 2018 and average revenue data from the year preceding July 1, 2018.



Benefits to Natural Gas Customers

- **\$2.45M** in total bill credits over 3 years, distributed annually
- Access to greater resources
- Combination leverages Dominion Energy's financial strength

- Gas Transmission Pipelines
- - Proposed Atlantic Coast Pipeline
- Solar
- Electric & Natural Gas
- Natural Gas Only



Combined South Carolina Operations

Benefits to Our Communities

- Company headquarters to remain in Cayce
- Employee compensation protected through July 1, 2020
- Dominion Energy increases charitable contributions by \$1 million a year for at least 5 years
- A strong energy partner:
 - Reliability enhancements
 - Cleaner energy
 - Grid security and modernization

DSM & Fuel Rate Changes

DSM Rate Rider

Rate Class	Current (\$/kWh)	Approved (\$/kWh)	Difference (\$/kWh)
Residential	\$0.00221	\$0.00184	-0.00037
Small General Service	\$0.00259	\$0.00274	0.00015
Medium General Service	\$0.00182	\$0.00176	-0.00006
Large General Service	\$0.00095	\$0.00093	-0.00002

Fuel Factor

Rate Class	Base Fuel Cost Component (cents/kWh)	DERP Avoided Cost Component (cents/kWh)	Variable Environmental & Avoided Capacity Cost Component (cents/kWh)	Current Total Fuel Factor (cents/kWh)	Approved Total Fuel Factor (cents/kWh)	Difference (cents/kWh)
Residential	2.451	0.042	0.083	2.576	2.555	-0.021
Small General Service	2.451	0.038	0.075	2.564	2.547	-0.017
Medium General Service	2.451	0.032	0.063	2.546	2.532	-0.014
Large General Service	2.451	0.019	0.039	2.509	2.502	-0.007
Lighting	2.451	-	-	2.451	2.451	-

Merger, DSM, & Fuel Rate Change Impact

	Load Factor		
	30%	60%	90%
Energy	219,000	438,000	657,000
May 2018 Monthly Bill (Opt In)	\$ 28,974	\$ 39,718	\$ 50,462
May 2019 Monthly Bill (Opt In)	\$ 25,037	\$ 34,008	\$ 42,979
Difference	\$ (3,937)	\$ (5,710)	\$ (7,483)
May 2018 Monthly Bill (Opt Out)	\$ 28,766	\$ 39,302	\$ 49,838
May 2019 Monthly Bill (Opt Out)	\$ 24,839	\$ 33,613	\$ 42,387
Difference	\$ (3,927)	\$ (5,689)	\$ (7,451)
% Reduction	-13.65%	-14.47%	-14.95%

Note: For 1,000 kW customer served on Rate 23.

Other Discussions

- Commission Ordered 2020 Rate Case
- Dominion Energy Voluntary Retirement Program
- 2019 DSM Potential Study
- AMI Rollout
- Solar Bill H.3659

Our Commitment to Customer Service

- Provide sufficient power to meet our customers' needs.
- Reduce voltage sags and power outage frequency and duration.
- Provide prompt and responsive operational service.
- Assist customers with power quality issues and ride-through strategies.





Brighter Together