

EnergyWise for Your Business

Solutions and Incentives
for Hospitals



Powering Your Every Day.™

If you're looking to improve your bottom line, efficient energy use may be just the medicine you need. Saving energy in your hospital or healthcare facility can improve profitability, reduce greenhouse gas emissions and create a more comfortable environment for your patients, staff and visitors.



EnergyWise for Your Business offers a range of solutions and incentives to move you toward greater energy efficiency. Whether you're building a new hospital, conducting major renovations, retrofitting inefficient equipment or purchasing new equipment, we're here to help.

Eligible equipment may include:

- Interior/exterior lighting and controls
- High-efficiency HVAC systems and equipment
- Efficient motors and drives

Contact us today to get started.

DominionEnergy.com/ForYourBizSC

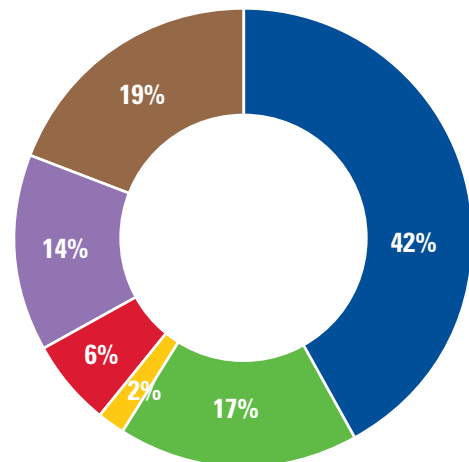
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Some Facts About Energy Use in Healthcare

- Healthcare organizations spend more than \$6.5 billion on energy each year. Hospitals protect their bottom lines by being more energy-efficient—meaning every dollar a hospital saves through better energy performance is equivalent to \$20 in new revenue.*
- Lighting and HVAC account for almost 60% of the energy use for many hospitals.** These areas represent important opportunities for targeting energy efficiency improvements.
- For healthcare organizations, improving energy efficiency can help control energy and operating costs, free up funds to improve patient care, enhance comfort for staff, patients and visitors, improve indoor air quality and demonstrate your commitment to environmental sustainability.

Typical Electric Usage in Healthcare Facilities



- HVAC
- Lighting
- Cooking
- Refrigeration
- Office Equipment
- Other
 - Miscellaneous
 - Process Equipment
 - Motors
 - Air Compressors

Chart Source: U.S. Energy Information Administration (EIA)

Sources:

**Healthcare: An Overview of Energy Use and Energy Efficiency Opportunities"
— energystar.gov

**Energy Information Administration (EIA), Commercial Buildings Energy Consumption Table E5, 2012

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Using the prescriptive approach offers predetermined incentives for a wide selection of proven energy efficiency technologies.

Prescriptive Program

Interior Lighting Equipment Types*		
LED Troffers or Tube Replacement Lamps	LED Accent/Track Lighting Fixtures	LED Low-Bay/Troffer/Surface and Suspended Linear Fixtures
LED High-Bay Fixtures and/or Retrofit Kits	LED Replacement Lamps (Tubes)	LED Exit Sign
Exterior Lighting Equipment Types*		
LED Parking Garage and Canopy Fixtures and Retrofit Kits	LED Outdoor Flood Light Fixtures	LED Wall-Mount Fixtures and Retrofit Kits
LED Pole/Arm-Mounted Parking and Roadway Fixtures and Retrofit Kits		
Motors and Drives		
Variable-Frequency Drives on HVAC Systems	Variable-Frequency Drives on Process Motors < 100 HP	
HVAC		
Air-Cooled Chillers	Air- or Water-cooled Chillers	Packaged Terminal Air Conditioners

Custom Program

Energy Management Systems	Building Tune-Up	Building Automation Systems
HVAC Occupancy, Central Lighting and/or other Whole Building Occupancy Controls		

NOTE: Additional Prescriptive and Custom incentives (not listed above) are available. Please visit our website for further details.

*Lighting incentives are capped at 50% of total project cost.

To discuss your project, eligibility for incentives, and how to get started, contact us today!

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EnergyWise for Your Business incentives are limited, offered on a first-come, first-served basis and are subject to project and customer eligibility and funds availability. For each program year (Dec. 1 – Nov. 30), EnergyWise for Your Business incentive payments are capped per customer federal tax ID number at \$100,000 per project type. Project types include lighting, HVAC, food service and custom.

Most projects require pre-approval prior to purchasing and installation of equipment. Please check program requirements with the EnergyWise for Your Business team.

Available exclusively to eligible Dominion Energy South Carolina non-residential electric customers.

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Dominion Energy South Carolina, Inc.